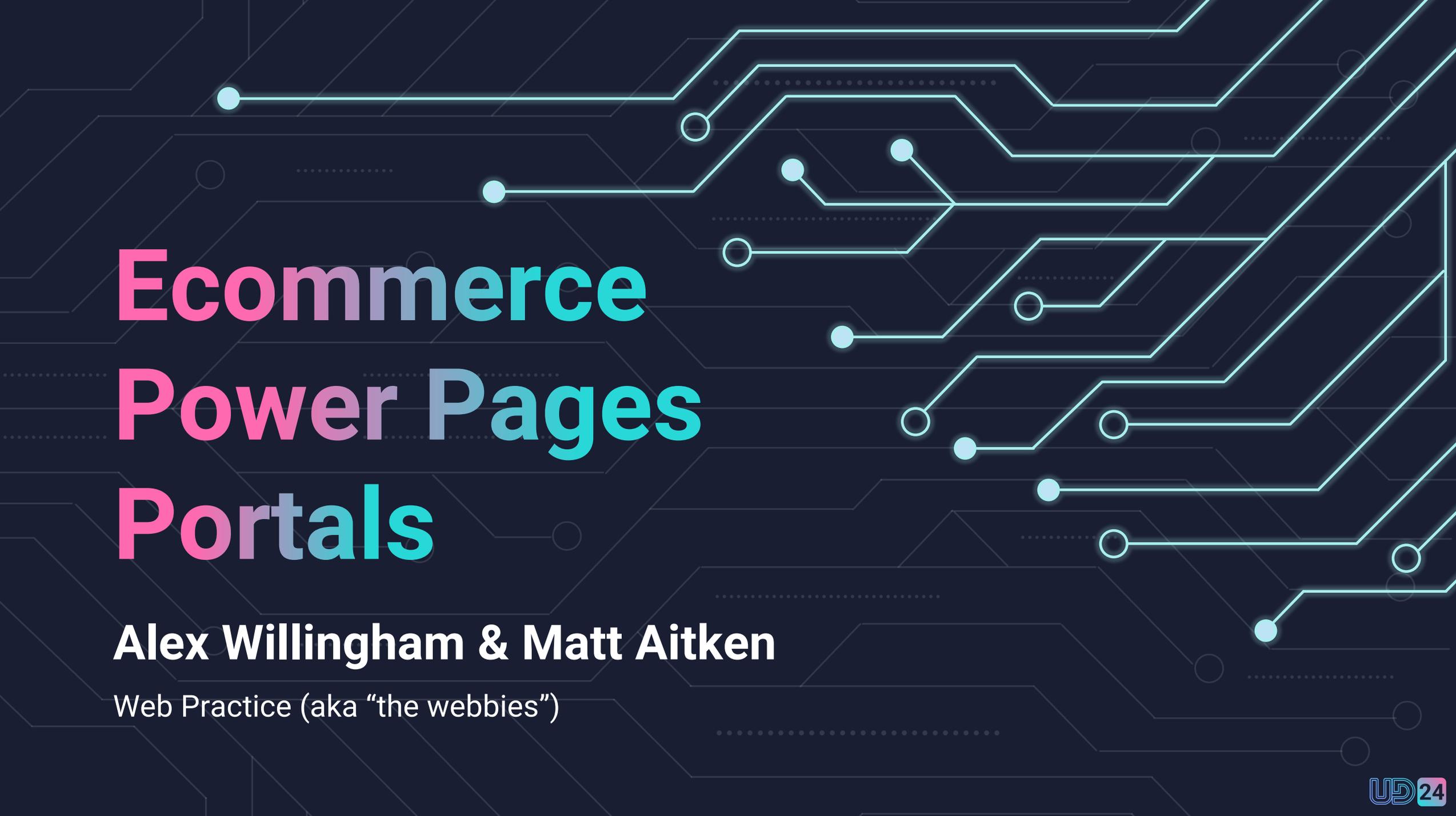


WD

24



# Ecommerce Power Pages Portals

**Alex Willingham & Matt Aitken**

Web Practice (aka “the webbies”)

# Step1: What?

**Surface your BC data & processes  
to web sites for external users**

# Step 2: Why?

## Give Access

Securely enable self-serve requests for outbound information

## Stop Rekeying

Automate the flow of inbound information

## Remove Errors

Improve data accuracy by fixing system interface issues

## Stop Chasing

Link external parties into your business processes

Improve reputation & reach on digital channels

Reduce overheads in BAU processes

# Step 3: Profit?



## **Step 3: How?**

- 1. Look at the product landscape**
- 2. Dive into ecommerce**
- 3. Explore portals**
- 4. Conclude**

**It might be a bit of a blurrrrrrr!**

# 01 Web Landscape

the big picture



account management

case management

works order management

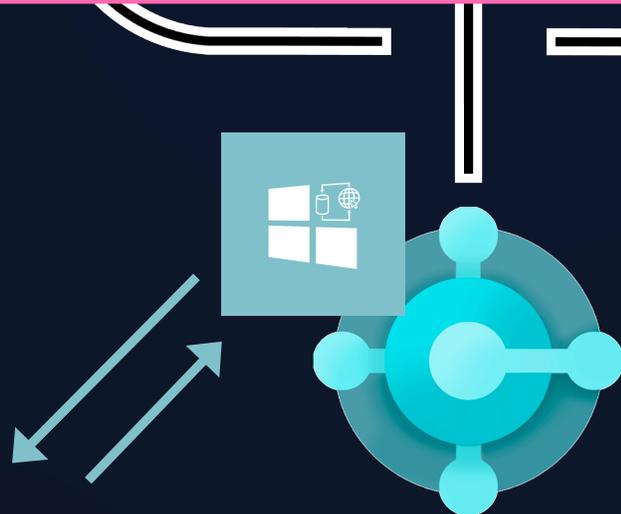
B2B ecommerce

We surface your BC data & processes to web sites for external users

service management

B2C ecommerce

anything else you need





account  
management

~~case  
management~~

works order  
management

B2B  
ecommerce

service  
management

We surface your BC data & processes  
to web sites for external users

B2C  
ecommerce

anything  
else you need 



# 02 Ecommerce

online shopping & electronic payments  
(and so much more!)

# Integrated Ecommerce

## Fundamentals

- Self-serve 24x365
- Stock & Sales
- Content Management
- Email Marketing
- Behaviour Analysis
- Personalisation

## B2C

- Catalogue
- Stock
- Customers
- Orders
- Payments
- Shipments

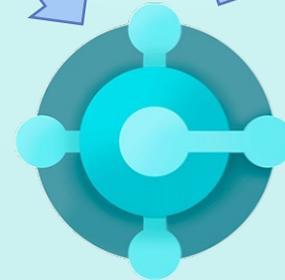
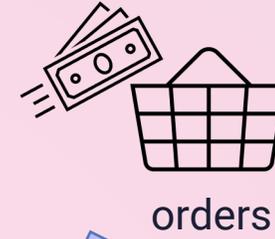
## B2B

- Custom Catalogues
- Price Personalisation
- Credit/Payment Terms
- Account Self-Service
- Sales Quotes
- Salesperson Support

# Interface Projects

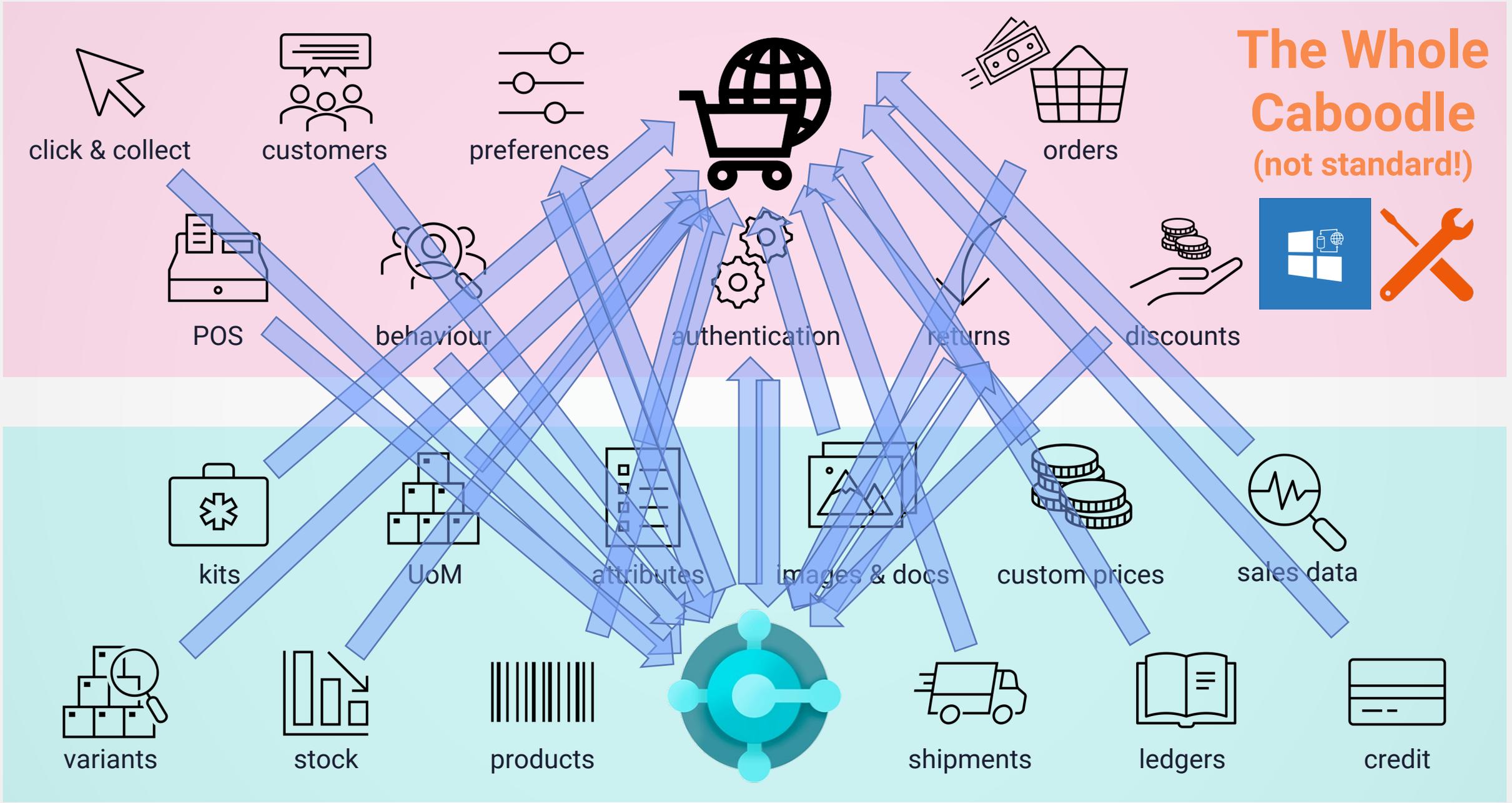
“How hard can it  
be?”

- Adobe Commerce
- WooCommerce
- Shopify for non-BC-Online
- <insert ecommerce platform>



“Light Five”





# The Whole Caboodle (not standard!)



click & collect

customers

preferences

orders

POS

behaviour

authentication

returns

discounts

kits

UoM

attributes

images & docs

custom prices

sales data

variants

stock

products

shipments

ledgers

credit



**Product code  
is better than  
Project code**



# Shopify

**Native to BC  
Online**

- **For BC Online Only**
- **The fastest option for B2C ecommerce**
- **B2B interfaces just landing**

# How easy can it be?

1. Register a Shopify account
2. Create a Shopify storefront
3. Install the BC Shopify thingy
4. Setup the BC stuff
5. Profit!!

**Really quite easy!**



2

Q Apps x 365

# 365

⊗ ☰

- Home
- Orders 13
- Products
- Customers
- Content
- Analytics
- Marketing
- Discounts

Sales channels >

- Online Store
- Point of Sale

Apps

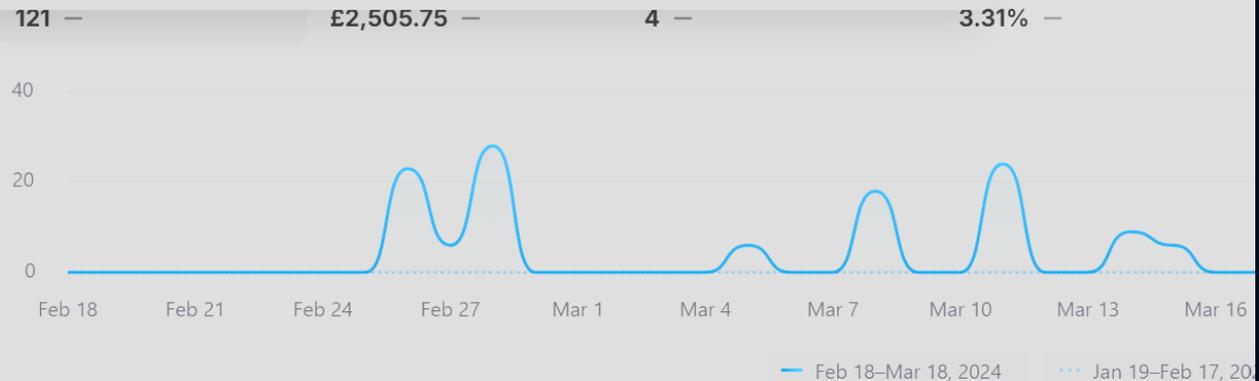
1

Dynamics 365 Business Central

Next payout: £

Search "365" in Shopify App Store

version rate



### Things to do next

13 orders to fulfill

#### Get your first 10 sales

Consider the opportunities presented below to get more visitors to your website, build trust with your customers, and start making sales.

0 / 4 completed

#### Add an announcement bar for offers

Catch customer attention and drive sales by showing offers in your theme's announcement bar. [Learn more](#)

**Add announcement bar**

Share your online store

Learn about social media strategy



- Home
- Orders 13
- Products
- Customers
- Content
- Analytics
- Marketing
- Discounts

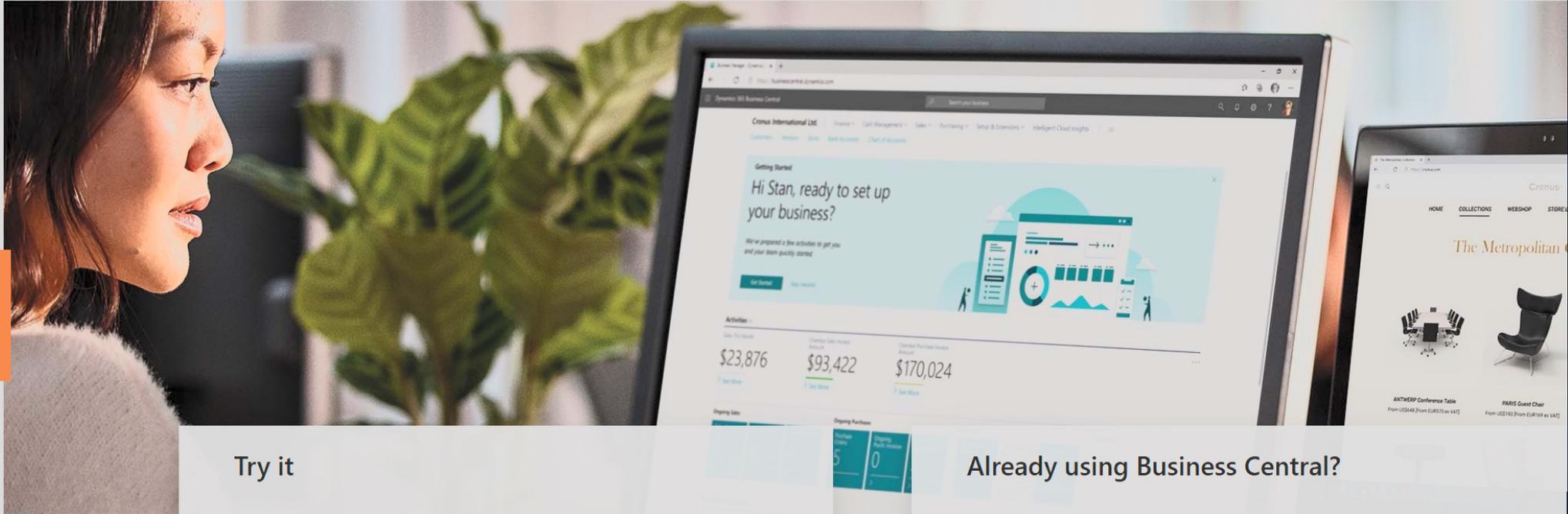
- Sales channels >
- Online Store
- Point of Sale

- Apps >
- Dynamics 365 Busine...**

Dynamics 365 Business Central



# Welcome to Dynamics 365 Business Central



# DONE!

## Try it

Start a Business Central trial for free, seamlessly connect your webshop and see how you can manage finance, inventory, procurement, and more, all in one solution.

[Sign up now](#)

## Already using Business Central?

Sign in here and go directly to Business Central.

[Sign in](#)



# demo

Shopify

B2C ecommerce

Setup





Shopify Shops

Search

Code ↑

TNP2

Tell me what you want to do



shopify shops

Go to Pages and Tasks

> Shopify Shops

Administration

Search for 'shopify shops'

Search company data

Search Help

Didn't find what you were looking for? Try [exploring pages](#) or [exploring reports](#)



Shopify Shops



Search



Analyse



New

Manage



Code ↑

Shopify URL

Language Code

TNP2



<https://thenavpeopledemo.myshopify.com>



Shopify Shop Card



✓ Saved



# TNP2

Related

Synchronisation

Actions ▾

Automate ▾

Fewer options

## General

Show more

Code

TNP2

Enabled



Shopify URL

https://thenavpeopledemo.mysho

[Item/Product Synchronisation >](#)

[Price Synchronisation >](#)

[Customer Synchronisation >](#)

[Order synchronisation and Processing >](#)

[Return and Refund Processing >](#)



Shopify Shop Card



✓ Saved



# TNP2

Related

Synchronisation

Actions ▾

Automate ▾

Fewer options

Locations

Shipment Method Mapping

Orders

Returns

Products

Payment Method Mapping

Refunds

Customer Templates

Shopify URL

https://thenavpeopledemo.myshc

## Item/Product Synchronisation

Sync Item

To Shopify



Sync Item Attributes



Auto Create Unknow...



Variant Prefix

V\_

Shopify Can Update I...



SKU Mapping

Item No.



← Shopify Orders   

 Search  Analyse Manage Home Order More options

 Sync Orders From Shopify  Create Sales Documents  Sync Shipments To Shopify 

Shopify Order No.	Shop Code	Risk Level	Clos...	Sell-to Customer No.	Sell-to Customer Name	Created At ↓	Con...	Financial Status	Fulfillment Status	Total Amount	Pro...	Sales Order No.
<a href="#">#1078</a>	⋮ TNP2	Low	<input type="checkbox"/>	<a href="#">C00520</a>	Paul Birch	19/03/2024 11:28	<input checked="" type="checkbox"/>	Paid	Unfulfilled	38.33	<input checked="" type="checkbox"/>	<a href="#">101463</a>
<a href="#">#1077</a>	TNP2	Low	<input type="checkbox"/>	C00520	Billy Wright	18/03/2024 21:37	<input checked="" type="checkbox"/>	Paid	Unfulfilled	38.33	<input checked="" type="checkbox"/>	<a href="#">101461</a>
<a href="#">#1076</a>	TNP2	Low	<input type="checkbox"/>	C00520	Paul Cartwright	15/03/2024 11:34	<input checked="" type="checkbox"/>	Paid	Unfulfilled	782.99	<input checked="" type="checkbox"/>	<a href="#">101459</a>
<a href="#">#1072</a>	⋮ TNP2	Low	<input type="checkbox"/>	<a href="#">C00520</a>	Andy Mutch	14/03/2024 15:09	<input checked="" type="checkbox"/>	Paid	Unfulfilled	38.33	<input checked="" type="checkbox"/>	<a href="#">101458</a>
<a href="#">#1071</a>	TNP2	Low	<input type="checkbox"/>	C00520	Stephen Bull	14/03/2024 13:31	<input checked="" type="checkbox"/>	Paid	Unfulfilled	38.33	<input checked="" type="checkbox"/>	<a href="#">101456</a>
<a href="#">#1070</a>	TNP2	Low	<input type="checkbox"/>	C00520	Stephen Bull	14/03/2024 12:23	<input checked="" type="checkbox"/>	Paid	Unfulfilled	38.33	<input checked="" type="checkbox"/>	<a href="#">101455</a>
<a href="#">#1069</a>	TNP2	Low	<input type="checkbox"/>	10000	Tom Bevan	11/03/2024 16:50	<input checked="" type="checkbox"/>	Paid	Unfulfilled	38.33	<input checked="" type="checkbox"/>	<a href="#">101444</a>
<a href="#">#1068</a>	TNP2	Low	<input type="checkbox"/>	10000	Tom Bevan	08/03/2024 11:23	<input checked="" type="checkbox"/>	Paid	Unfulfilled	38.33	<input checked="" type="checkbox"/>	<a href="#">101441</a>
<a href="#">#1067</a>	TNP2	Low	<input type="checkbox"/>	62000	Tom Bevan	08/03/2024 10:50	<input checked="" type="checkbox"/>	Paid	Unfulfilled	32.44	<input checked="" type="checkbox"/>	<a href="#">101440</a>
<a href="#">#1066</a>	TNP2	Low	<input type="checkbox"/>	C00720	Tom Bevan	26/02/2024 14:54	<input checked="" type="checkbox"/>	Paid	Unfulfilled	157.61	<input type="checkbox"/>	
<a href="#">#1065</a>	TNP2	Low	<input type="checkbox"/>	C00710	Tom Bevan	13/01/2023 16:44	<input checked="" type="checkbox"/>	Paid	Unfulfilled	170.12	<input type="checkbox"/>	



Shopify Order



✓ Saved



# #1078 · Paul Birch

[Home](#) | [Order](#) | [Inspect](#) | [More options](#)



Find Mappings | Create Sales Document | Create New Customer



## General

Show more

Shop Code	TNP2	Email	paul.cart@gmail.com
Shopify Order No.	#1078	Phone No.	
Risk Level	Low	Test	<input type="checkbox"/>
Customer Template Code		Created At	19/03/2024 11:28
Sell-to Customer No.	C00520	Document Date	19/03/2024
Shipping Method Code		Processed	<input type="checkbox"/>
Payment Method Code		Financial Status	Paid
Closed	<input type="checkbox"/>	Fulfillment Status	Unfulfilled
<b>Sell-to</b>		Sales Order No.	101463
Name	Paul Birch	Sales Invoice No.	
Address	Molineux Stadium	Has Error	<input type="checkbox"/>
Address 2		Error Message	
Postcode	WV1 4QR	Work Description	
City	Wolverhampton		

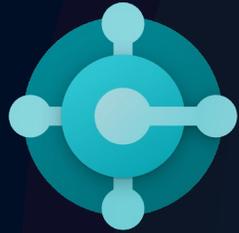
## Shopify Order Lines

Retrieved Shopify Data



Item No.	Unit of Measure Code	Variant Code	Description	Variant Description	Quantity	Unit Price	Discount Amount	Fulfillable Quantity
→ X-9017	PCS		Hotel Chocolat Extra Thick Easter ...		1	35.34	0.00	1

# Shopify B2C – Setup recap



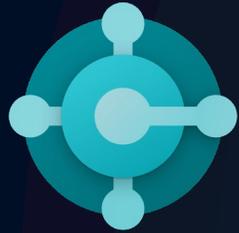
**BC Online**

- Locations
- Shipping Methods
- Payment Methods
- Templates & Taxes
- Customers
- Customers
- Products
- Products



**Shopify**

# Shopify B2C – What's Integrated?



**BC Online**

Products

Product Images

Prices

Inventory

Customers

Orders

Shipments

Returns



**Shopify**

# Shopify B2C (Microsoft Learning)

## How easy can it be?



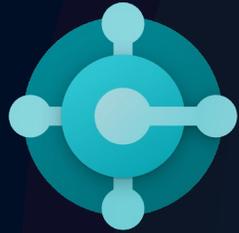
4 hours  
49 minutes

shopify Search

7 results for "shopify" Sort by: Popular

<p>MODULE</p> <p>Get started with the Shopify connector in Dynamics 365 Business Central</p> <p>26 min</p> <p>Dynamics 365 • Functional Consultant • Beginner</p> <p>Add</p>	<p>MODULE</p> <p>Set up the Shopify connector in Dynamics 365 Business Central</p> <p>46 min</p> <p>Dynamics 365 • Business User • Intermediate</p> <p>Add</p>	<p>MODULE</p> <p>Sync and fulfill Shopify sales orders in Dynamics 365 Business Central</p> <p>55 min</p> <p>Dynamics 365 • Functional Consultant • Intermediate</p> <p>Add</p>
<p>MODULE</p> <p>Sync items and inventory in Shopify and Dynamics 365 Business Central</p> <p>1 hr 29 min</p> <p>Dynamics 365 • Functional Consultant • Intermediate</p> <p>Add</p>	<p>LEARNING PATH</p> <p>Use the Shopify connector in Dynamics 365 Business Central</p> <p>4 hr 49 min</p> <p>Dynamics 365 • Functional Consultant • Intermediate</p> <p>Add</p>	<p>MODULE</p> <p>Sync transactions and payouts in Shopify and Dynamics 365 Business Central</p> <p>22 min</p> <p>Dynamics 365 • Business User • Intermediate</p> <p>Add</p>
<p>MODULE</p> <p>Sync customers to Shopify and Dynamics 365 Business Central</p> <p>51 min</p> <p>Dynamics 365 • Business User • Intermediate</p> <p>Add</p>	<p>"Intermediate" level for a Functional Consultant ~3 years' experience </p>	

# Shopify B2C – What's Integrated?



**BC Online**

Products

Product Images

Prices

Inventory

Customers

Orders

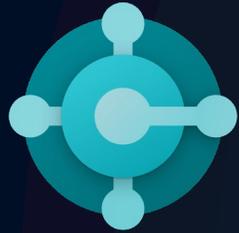
Shipments

Returns



**Shopify**

# Shopify B2B – What's Integrated?



**BC Online**

Custom Catalogue ✨ ✨

Products

Product Images

Prices ✨ ✨

Inventory

Companies ✨ ✨

Customers

Orders ✨ ✨

Shipments

Returns



**Shopify**



**Product code  
is better than  
Project code**



# Sana Commerce Cloud

Engineered for B2B  
with BC

- If BC has it, so does Sana\*  
(strength in depth)
- The fastest option for B2B  
ecommerce from scratch
- From slick account self-  
service to multi-channel  
ecommerce analytics



# demo

**Sana**

**B2B ecommerce**

**multi-channel analytics**



# Executive Overview

Use order date

Use document date



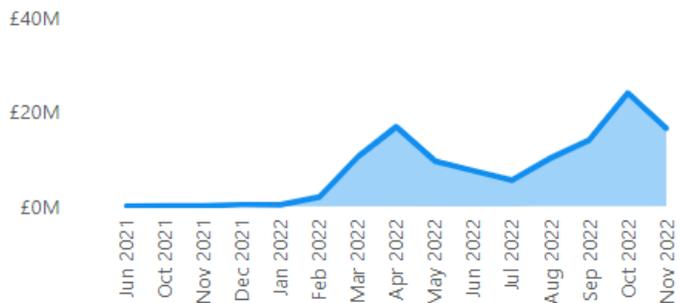
Compare

Filter



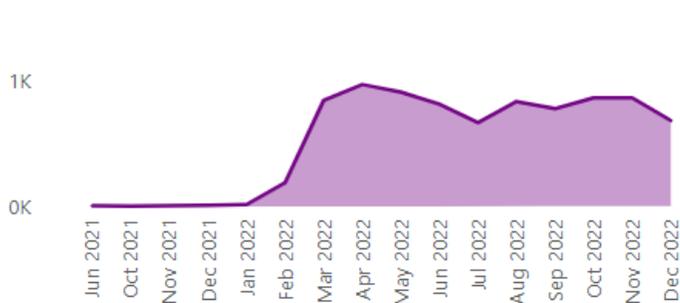
## Revenue

**£250,505,619**



## Orders

**13,733**



Orders Revenue

● Offline ● Online (Customer) ● Online (Impersonated)



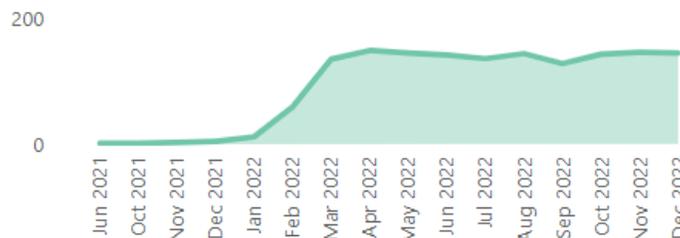
## Average Order Value

**£17,541**



## Customers

**646**



Customers Product Groups Products

Customer Name	Revenue
Hussain, Green and Bailey Ltd	£34,277,299
Hughes-Morris Group	£23,536,507
Martin Inc PLC	£16,463,923
Murray, Watts and Morgan Group	£12,621,842
Murphy Inc LLC	£11,816,640
Owen and Sons Group	£11,171,952
Knight, Murphy and Lee and Sons	£10,060,515
Wade Inc LLC	£7,571,281
Woodward LLC and Sons	£7,425,048
Vaughan-Sharp Inc	£4,780,322
Osborne-Baker and Sons	£4,472,816

help

# Executive Overview

Use order date

Use document date



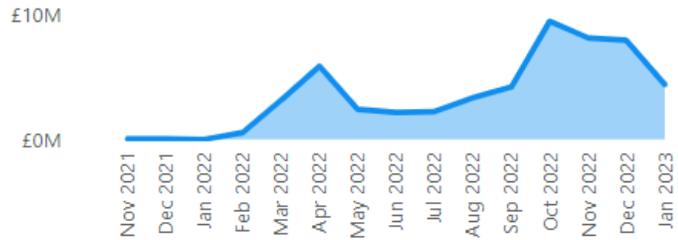
Compare

Filter



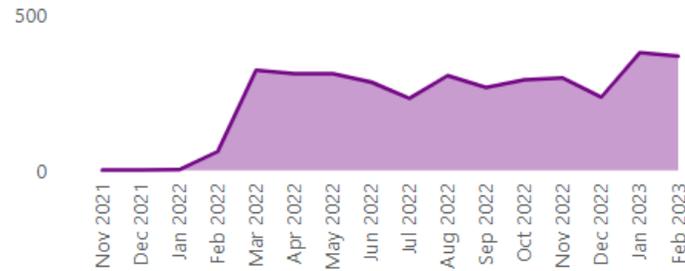
## Revenue

£82,483,255



## Orders

4,851



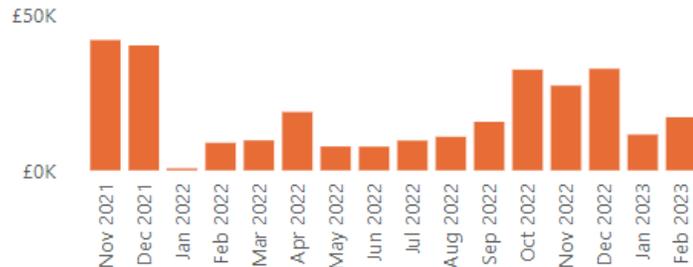
Orders Revenue

● Offline ● Online (Customer) ● Online (Impersonated)



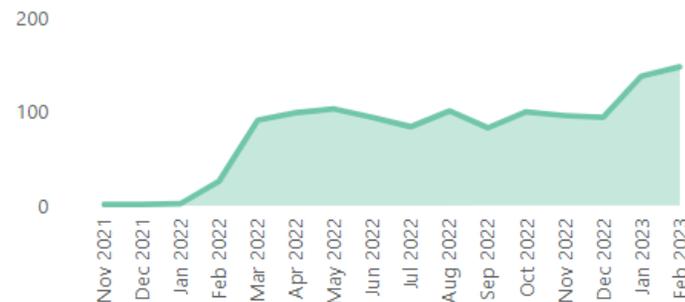
## Average Order Value

£16,751



## Customers

475



Customers Product Groups Products

Customer Name	Revenue
Hussain, Green and Bailey Ltd	£9,293,228
Hughes-Morris Group	£7,231,043
Knight, Murphy and Lee and Sons	£4,515,678
Martin Inc PLC	£4,314,593
Murphy Inc LLC	£4,253,723
Wade Inc LLC	£3,927,135
Murray, Watts and Morgan Group	£3,434,957
Owen and Sons Group	£2,926,159
Osborne-Baker and Sons	£1,697,798
O'Donnell-O'Sullivan Group	£1,612,764
Jones, Wilson and Brooks PLC	£1,600,146

help

# ▼ Adoption and Retention

Shop Accounts

Customers

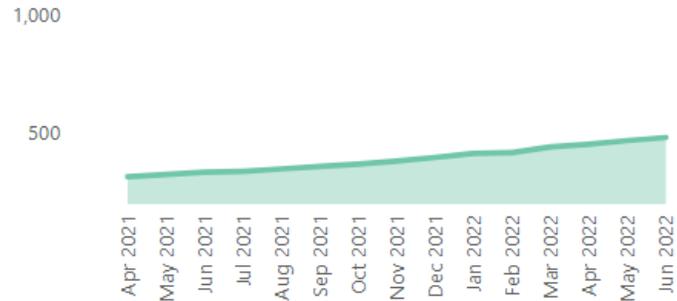
Compare

Filter



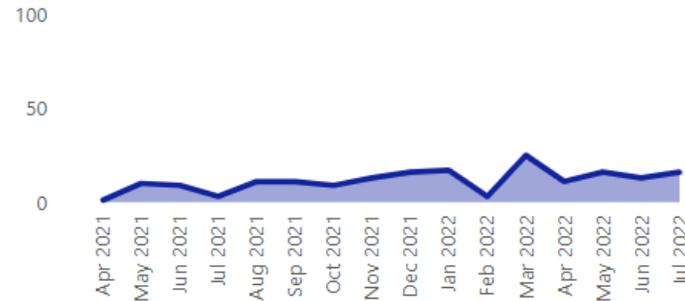
## Shop Accounts

949



## New Shop Accounts

642



## Percent of Shop Accounts with Login

67%



## Shop Accounts

Shop Account ID	Shop Account Name	Email	Customer ID	Customer name	Webstore	Shop account type	Created date	Last login date	Last online order date	Count
004361480006b	Mr Declan Richards	mrdeclanrichards@anon.com	A14B722A5...	Kaur Inc Group	OUTDOORA-BC	Customer-RegularAc...	09/05/2023	25/05/2023		1
00a3cff3428b6	Elizabeth Chan	elizabethchan@anon.com	3347FAA9A...	Clarke-Wilson LLC	OUTDOORA-FO	Customer-RegularAc...	01/05/2023	01/05/2023	01/05/2023	1
00e05fae6e57c	Mrs Hazel Price	mrshazelprice@anon.com	3F1ED9D04...	Hewitt Group Ltd	OUTDOORA-SAPB2	Customer-AccountM...	10/05/2023	26/05/2023		1
00e12fc545058	Dr Carl Lee	drclarlee@anon.com	698FADED8...	Matthews LLC PLC	OUTDOORA-SAPB2	Customer-RegularAc...	27/02/2023	27/02/2023		1
00e86bc792d40	Dr Ann Gould	dranngould@anon.com	CBB9A8A...	Skinner, Johnson and W...	OUTDOORA-GP	Customer-AccountM...	26/10/2022			1
0133d82af9c6a	Martin Carter	martincarter@anon.com	FA52F68A6...	Brown Group PLC	OUTDOORASAPS5	Customer-AccountM...	11/07/2022	28/04/2023		1
0179a680b2dc0	Jodie Davies	jodiedavies@anon.com	287787AA6...	Lewis, Turner and McKe...	OUTDOORA-BC	Customer-AccountM...	01/02/2023	17/05/2023		1
01c5195c3577a	Denis Davies	denisdavies@anon.com	B8FBF2218...	Williams-Bradshaw Ltd	OUTDOORA-SAPB2	Customer-RegularAc...	09/12/2022	09/12/2022		1

Total

642

help

# ▼ Adoption and Retention

Shop Accounts

Customers

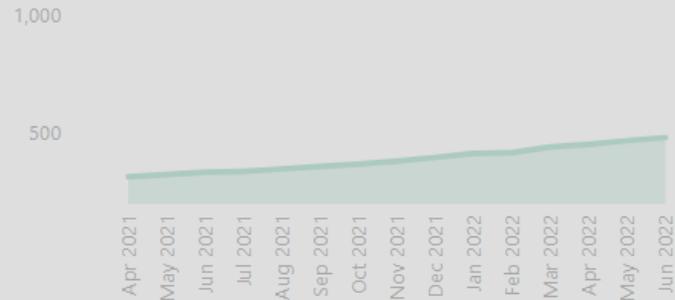
Compare ▲

Filter



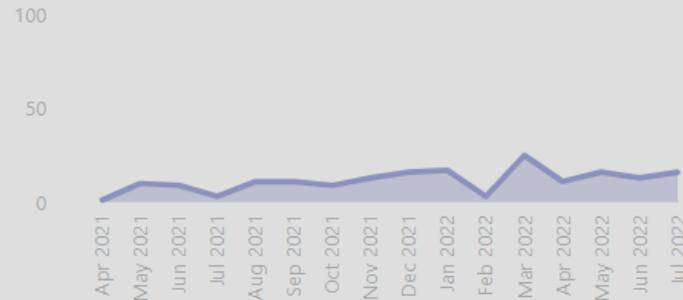
## Shop Accounts

949



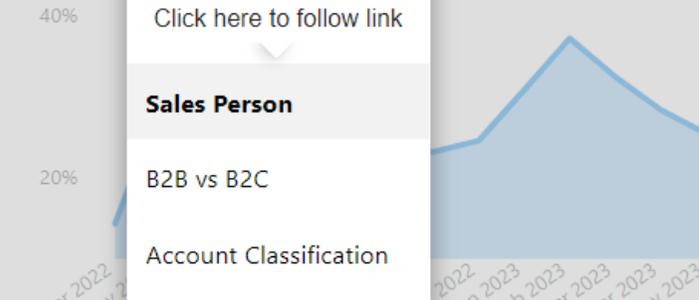
## New Shop Accounts

642



## Percent of...

67%



- Time
- Customer Country
- Customer Subregion
- Click here to follow link
- Sales Person**
- B2B vs B2C
- Account Classification
- Webstore

## Shop Accounts

Shop Account ID	Shop Account Name	Email	Customer ID	Customer name	Webstore	Shop account type	Created date	Last login date	Last online order date	Count
00e86bc792d40	Dr Ann Gould	drangould@anon.com	CBBD9A8A...	Skinner, Johnson and W...	OUTDOORA-GP	Customer-AccountM...	26/10/2022			1
020a54b7d708d	Ms Tracey Bartlett	mstraceybartlett@anon.com	8293E38F5...	Turnbull and Sons LLC	OUTDOORA-SAPB2	Customer-AccountM...	04/01/2023			1
0db15d30b7f5c	Trevor Bailey	trevorbailey@anon.com	7352938FA...	Green, Roberts and Patt...	OUTDOORASAPECC	Customer-AccountM...	03/06/2022			1
11e1a8ad5ee77	Mary Burgess	maryburgess@anon.com	C2C9A12B9...	Shepherd PLC PLC	OUTDOORA-FO	Customer-AccountM...	02/02/2023			1
1393b0a833c20	Mr Joseph Watkins	mrjosephwatkins@anon.com	B06D50068...	Scott, Roberts and Evans...	OUTDOORA-FO	Customer-AccountM...	24/02/2023			1
1895d5dd4629e	Mrs Jacqueline Wood	mrsjacquelinewood@anon.c...	9C81C7301...	Watkins, Butler and Knig...	OUTDOORA-GP	Customer-RegularAc...	01/03/2023			1
2564cf0f77508	Phillip Wilson	phillipwilson@anon.com	21D846461...	Coleman-Francis Inc	OUTDOORASAPECC	Customer-AccountM...	02/03/2023			1
25ca346fae3a3	Garry Ingram	garryingram@anon.com	8263726F69...	Ward Ltd Inc	OUTDOORASAPECC	Customer-RegularAc...	22/12/2022			1

**Total**

**642**

help

# ▼ Adoption and Retention

Shop Accounts

Customers

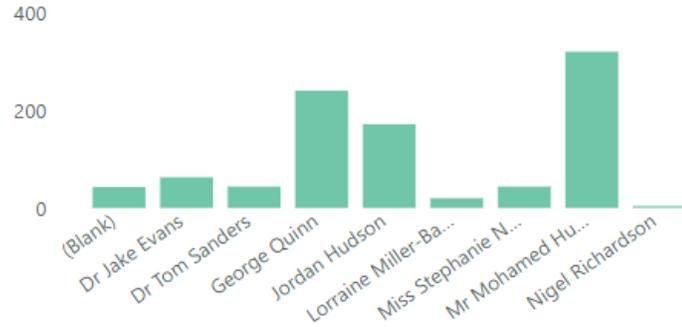
Compare

Filter



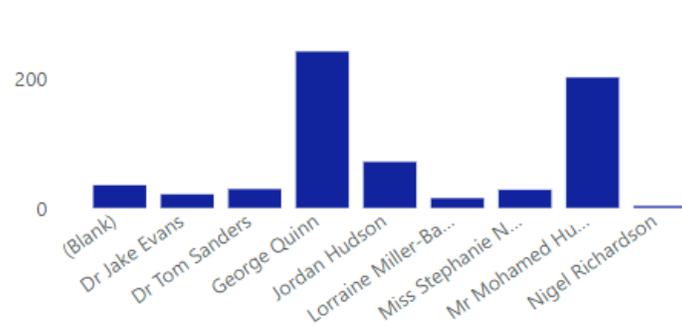
## Shop Accounts

949



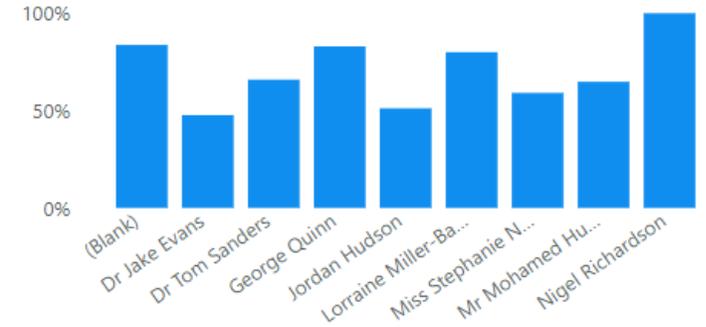
## New Shop Accounts

642



## Percent of Shop Accounts with Login

67%



## Shop Accounts

Shop Account ID	Shop Account Name	Email	Customer ID	Customer name	Webstore	Shop account type	Created date	Last login date	Last online order date	Count
00e86bc792d40	Dr Ann Gould	drangould@anon.com	CBBD9A8A...	Skinner, Johnson and W...	OUTDOORA-GP	Customer-AccountM...	26/10/2022			1
020a54b7d708d	Ms Tracey Bartlett	mstraceybartlett@anon.com	8293E38F5...	Turnbull and Sons LLC	OUTDOORA-SAPB2	Customer-AccountM...	04/01/2023			1
0db15d30b7f5c	Trevor Bailey	trevorbailey@anon.com	7352938FA...	Green, Roberts and Patt...	OUTDOORASAPECC	Customer-AccountM...	03/06/2022			1
11e1a8ad5ee77	Mary Burgess	maryburgess@anon.com	C2C9A12B9...	Shepherd PLC PLC	OUTDOORA-FO	Customer-AccountM...	02/02/2023			1
1393b0a833c20	Mr Joseph Watkins	mrjosephwatkins@anon.com	B06D50068...	Scott, Roberts and Evans...	OUTDOORA-FO	Customer-AccountM...	24/02/2023			1
1895d5dd4629e	Mrs Jacqueline Wood	mrsjacquelinewood@anon.c...	9C81C7301...	Watkins, Butler and Knig...	OUTDOORA-GP	Customer-RegularAc...	01/03/2023			1
2564cf0f77508	Phillip Wilson	phillipwilson@anon.com	21D846461...	Coleman-Francis Inc	OUTDOORASAPECC	Customer-AccountM...	02/03/2023			1
25ca346fae3a3	Garry Ingram	garryingram@anon.com	8263726F69...	Ward Ltd Inc	OUTDOORASAPECC	Customer-RegularAc...	22/12/2022			1

Total

642

help



# demo

**Sana**

**B2B ecommerce**

**multi-channel analytics**





# demo

**Sana**

**B2B ecommerce**

**catalogue integration**





# WELCOME TO THE TNP USER DAY SHOP

[VIEW PRODUCTS](#)





All Bikes

- Bikes
- Wheels
- Parts
- Accessories

All Electronics

[Desktop PCs](#)

All Furniture

VIEW PRODUCTS





Home > Products > All Electronics > Desktop PCs

# DESKTOP PCS

8 product(s) found

Sort by:  View:



**All-in One 1.5Ghz Intel Core i3**  
 Item No. 70061  
 Intel Core i3 | 4GB | 100GB



**Computer - Linux Package**  
 Item No. 70062  
 Intel Core i5 | 8GB | 100GB



**Computer - Elite Package**  
 Item No. 70063  
 Intel Core i7 | 32GB | 1TB



**BUSINESS PC**  
 Contains 4 products





+ Hover to zoom | Click to enlarge

# COMPUTER - LINUX PACKAGE

Item No. 70062

## SPECIFICATIONS

CPU	Intel Core i5
RAM	8GB
Disk Capacity	100GB

★★★★★ Read 1 reviews | Write a review

## REVIEWS (1)

★★★★★ BEST POOTER I EVER OWNED

20/03/2024

fast. reliable. perfick!

WRITE A REVIEW

## LAST VIEWED PRODUCTS

View all Clear

- All-in One 1.5Ghz Intel Core i7
- Computer - Highline Package
- Computer - Basic Package
- Computer III 600 MHz



+ Hover to zoom | Click to enlarge

# COMPUTER - LINUX PACKAGE

Item No. 70062

## SPECIFICATIONS

CPU	Intel Core i5
RAM	8GB
Disk Capacity	100GB

★★★★★ [Read 1 reviews](#) | [Write a review](#)

£1,800.<sup>00</sup> incl. tax

In stock

− 1 +

ADD TO BASKET

## REVIEWS (1)

★★★★★ BEST POOTER I EVER OWNED

20/03/2024

fast. reliable. perfick!

WRITE A REVIEW



+ Hover to zoom | Click to enlarge

# COMPUTER - LINUX PACKAGE

Item No. 70062

## SPECIFICATIONS

CPU	Intel Core i5
RAM	8GB
Disk Capacity	100GB

★★★★★ [Read 1 reviews](#) | [Write a review](#)

\$77,062.<sup>50</sup> price per Pallet  
excl. tax

[View volume discount](#)

4 in stock

ADD TO BASKET

## REVIEWS (1)

★★★★★ BEST POOTER I EVER OWNED

20/03/2024

fast reliable perfid

WRITE A REVIEW



### All-in One 1.5Ghz Intel Core i3

Item No. 70061

Intel Core i3 | 4GB | 100GB

**\$1,078.<sup>98</sup> 70 in stock**

SELECT OPTIONS



### Computer - Linux Package

Item No. 70062

Intel Core i5 | 8GB | 100GB

**\$539.<sup>44</sup> 50 in stock**

−  + Piece ▾



### Computer - Elite Package

Item No. 70063

Intel Core i7 | 32GB | 1TB

**\$1,533.<sup>54</sup> 23 in stock**

−  + Piece



### BUSINESS PC

Contains 4 products

SELECT OPTIONS



### Computer III 800 MHz

Item No. 80004

AMD Athlon | 2GB | 80GB

**\$26.<sup>66</sup> 38 in stock**

−  + Piece



### Computer - Basic Package

Item No. 8904-W

Intel Core i3 | 8GB | 256GB

**\$100.<sup>64</sup> 37 in stock**

−  + Piece



### Computer - Highline Package

Item No. 8908-W

Intel Core i5 | 16GB | 512GB

**\$391.<sup>97</sup> Out of stock**

−  + Piece



### Computer - Trendy Package

Item No. 8912-W

Intel Core i3 | 8GB | 256GB

**\$228.<sup>72</sup> 19 in stock**

−  + Piece





< Back

## REPRESENT AN ACCOUNT

Please select the preferred account to represent, or use the search functionality to search for the account.

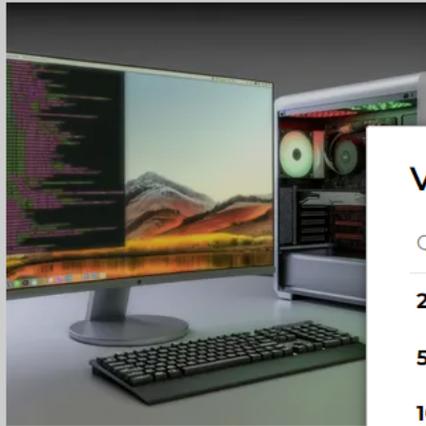
*Enter Customer no., Name or Address*



Customer No.	Name	Bill-to address	
10000	<b>The Cannon Group PLC</b>	The Cannon Group PLC, Mr. Andy Teal, 192 Market Square, B27 4KT, Birmingham, Great Britain	
20000	<b>Selangorian Ltd.</b>	Selangorian Ltd., Mr. Mark McArthur, 153 Thomas Drive, CV6 1GY, Coventry, Great Britain	
30000	<b>John Haddock Insurance Co.</b>	John Haddock Insurance Co., Miss Patricia Doyle, 10 High Tower Green, MO2 4RT, Manchester, Great Britain	
40000	<b>Deerfield Graphics Company</b>	Deerfield Graphics Company, Mr. Kevin Wright, 10 Deerfield Road, GL1 9HM, Gloucester, Great Britain	
44171511	<b>Zuni Home Crafts Ltd.</b>	Zuni Home Crafts Ltd., Mr. James R. Hamilton, 456 Main Street, DY5 4DJ, Dudley, Great Britain	
44180220	<b>Afrifield Corporation</b>	Afrifield Corporation, Mrs. Ariane Peeters, 100 Maidstone Ave., ME5 6RL, Maidstone, Great Britain	
44756404	<b>London Light Company</b>	London Light Company, Mr. Mathew Charles, 235 Peachtree Street, PE17 4RN, Cambridge, Great Britain	
50000	<b>Guildford Water Department</b>	Guildford Water Department, Mr. Jim Stewart, 25 Water Way, GU7 5GT, Guildford, Great Britain	
61000	<b>Fairway Sound</b>	Fairway Sound, 159 Fairway, W2 8HG, London	
62000	<b>The Device Shop</b>	The Device Shop, 273 Basin Street, N16 34Z, London	



[Back to overview](#)



+ Hover to zoom | Click to enlarge

# COMPUTER - LINUX PACKAGE

Item No. 70062

VIEW VOLUME DISCOUNT			
Quantity	UOM	Price	Discount
2	Piece	£4,950.00	1.00%
5	Piece	£4,900.00	2.00%
10	Piece	£4,850.00	3.00%

Intel Core i5

GB

0GB

★★★★★ [Read reviews](#) | [Write a review](#)

£5,000.<sup>00</sup> price per Piece  
excl. tax

[View volume discount](#)

48 in stock

- 1 + Piece ▾

ADD TO BASKET

REVIEWS (1)





Search



# DESKTOP PCS

Category

CPU

RAM

Disk Capacity

8 product(s) found

## ALL-IN ONE 1.5GHZ INTEL CORE I3

Item No. 70061

UOM Piece

WHITE CASE



15 in stock

£1,017.00

BLACK CASE



29 in stock

£997.00

METAL CASE



25 in stock

£1,117.00

OK

SELECT OPTIONS

All-in One 1.5Ghz Intel Core i3

Item No. 70061

Intel Core i3 | 4GB | 100GB

£1,700.00 69 in stock

SELECT OPTIONS

Intel Core i5 | 8GB | 100GB

£5,000.00 48 in stock

- 1 + Piece

Intel Core i7 | 32GB | 1TB

£995.00 23 in stock

- 1 + Piece

### All-in One 1.5Ghz Intel Core i3

Item No. 70061

Intel Core i3 | 4GB | 100GB

**\$3,853.<sup>13</sup> 69 in stock**

[SELECT OPTIONS](#)



### Computer III 800 MHz

Item No. 80004

AMD Athlon | 2GB | 80GB

**\$26.<sup>66</sup> 38 in stock**

Piece



### Computer - Linux Package

Item No. 70062

Intel Core i5 | 8GB | 100GB

**\$7,706.<sup>25</sup> 48 in stock**

Piece



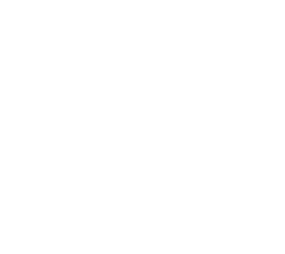
### Computer - Basic Package

Item No. 8904-W

Intel Core i3 | 8GB | 256GB

**\$100.<sup>64</sup> 37 in stock**

Piece



### Computer - Elite Package

Item No. 70063

Intel Core i7 | 32GB | 1TB

**\$1,533.<sup>54</sup> 23 in stock**

Piece



### Computer - Highline Package

Item No. 8908-W

Intel Core i5 | 16GB | 512GB

**\$391.<sup>97</sup> Out of stock**

Piece



### BUSINESS PC

Contains 4 products

[SELECT OPTIONS](#)



### Computer - Trendy Package

Item No. 8912-W

Intel Core i3 | 8GB | 256GB

**\$228.<sup>72</sup> 19 in stock**

Piece





< Back to overview



+ Hover to zoom | Click to enlarge

**PACKAGE CONTENT** ×

Item No.	Title	Quantity
80002	Computer III 600 MHz	1
80011	128 MB PC800 ECC	1
80202	Chip 32 MB	1
80023	27GB ATA-66 IDE	1
80102	17" M780 Monitor	2
80208	Advanced Mouse	1
80209	20/48x IDE CD ROM	1
80211	Quietkey Keyboard	1

# HIGHLINE

Intel Core i5

GB

2GB

review

\$391.<sup>97</sup> price per Piece  
excl. tax

Out of stock

- 1 + Piece

ADD TO BASKET

← Item Journals | Work Date: 22/01/2026

Not saved | Share, Copy, Refresh icons

Batch Name ..... DEFAULT

Toggle: Analyse | Manage | Home | Line | More options

Share, Filter, Info icons

Post | Calculate Warehouse Adjustment... | Print... | Get Standard Journals... | Recalculate Unit Amount | Explode BOM

Posting Date	Entry Type	Document No.	Item No.	Description	Location Code	Bin Code	Quantity	Unit of Measure Code	Unit Amount	Amount	Discount Amount
→ 22/01/2026	Purchase	T00007	80011	128 MB PC800 ECC			1	PCS	10.50	10.50	0.00

nHanced Information

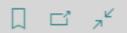
**nHanced FactBox**

- Attachments 0
- Process History 0
- Related nHanced Workflows 0
- Start nHanced Workflow 0

**Import**  
 Import a file by dragging here or click to select

Item Description  
128 MB PC800 ECC

← Item Journals | Work Date: 22/01/2026



Batch Name ..... DEFAULT .....

Analyse  Manage  Home  Line | More options



Post |  Calculate Warehouse Adjustment...  Print...  Get Standard Journals...  Recalculate Unit Amount  Explode BOM



Posting Date	Entry Type	Document No.	Item No.	Description	Location Code	Bin Code	Quantity	Unit of Measure Code	Unit Amount	Amount	Discount Amount
→ 22/01/2026	Purchase	T00008					0		0.00	0.00	0.00

The journal lines were successfully posted.

nHanced Information

nHanced FactBox

- Attachments 0
- Process History 0
- Related nHanced Workflows 0
- Start nHanced Workflow 0

Import

Import a file by dragging here or click to select

Item Description



+ Hover to zoom | Click to enlarge

# COMPUTER - HIGHLINE PACKAGE

Item No. 8908-W

## SPECIFICATIONS

CPU	Intel Core i5
RAM	16GB
Disk Capacity	512GB

☆☆☆☆☆ 0 reviews | [Write a review](#)

[View package contents](#)

\$391.<sup>97</sup> price per Piece  
excl. tax

1 in stock

- 1 + Piece

ADD TO BASKET

REVIEWS (0)



Search



# DESKTOP PCS

Category

CPU

RAM

Disk Capacity

9 product(s) found

Sort by:

View:



All-in One 1.5Ghz Intel Core i3

Item No. 70061

Intel Core i3 | 4GB | 100GB

\$3,853.<sup>13</sup> **69 in stock**

SELECT OPTIONS



Computer - Linux Package

Item No. 70062

Intel Core i5 | 8GB | 100GB

\$7,706.<sup>25</sup> **48 in stock**

Piece



Computer - Elite Package

Item No. 70063

Intel Core i7 | 32GB | 1TB

\$1,533.<sup>54</sup> **23 in stock**

Piece



BUSINESS PC

Contains 4 products

SELECT OPTIONS





+ Hover to zoom | Click to enlarge

## OPTIONS

12 product(s) selected

ADD TO BASKET

Item no.	Description	CPU	RAM	Disk Capacity	Availability	Price	
	No filter	No filter	No filter	No filter			
80001	Computer III 533 MHz	Intel Penitum 3	512MB	40GB	97 in stock	\$19. <sup>42</sup>	- 5 + Piece
80002	Computer III 600 MHz	Intel Pentium 3	512MB	40GB	28 in stock	\$23. <sup>12</sup>	- + Piece
80003	Computer III 733 MHz	Intel Pentium 3	2GB	80GB	19 in stock	\$24. <sup>81</sup>	- 5 + Piece
80005	Computer III 866 MHz	AMD Athlon	2GB	80GB	300 in stock	\$770. <sup>63</sup>	- 2 + Piece

ADD TO BASKET

12 product(s) selected

# B2B Product Complexity

- Items
- Item Attributes
- Item Variants
- Product Groups
- Units of Measure
- Sales Prices
- Volume Discounts
- Make-to-Order BOM Stock
- Customer Assortment



**Product code  
is better than  
Project code**





# demo

**Sana**

**B2B ecommerce**  
**account self-service**



# WELCOME TO YOUR SELF-SERVICE PORTAL.

Please enter your credentials to continue.

E-mail address\*

Password\*

Remember me

[Forgot password](#)

# WELCOME TO YOUR SELF-SERVICE PORTAL.

Please enter your credentials to continue.

E-mail address\*

matt.aitken@thenavpeople.co.uk

Password\*

.....

Remember me

[Forgot password](#)

LOGIN



My account menu



# MY ACCOUNT

NEW ORDER

Hello Matt Aitken

Welcome to your account page. You can view all your personal data here.

## RECENT ORDERS [View all](#)

Order no.	101016
Order date	22/01/2026
Bill-to name	The Cannon Group PLC
Total	£494.39
Shipping status	Complete

[View details](#)

Order no.	104011
Order date	14/01/2026
Bill-to name	The Cannon Group PLC
Total	£1,517.04
Shipping status	Pending

[View details](#)



My account menu



< Back to profile

## 101016 ORDER

Order no.	101016
Shipping status	Complete
Shipping method	Ex Warehouse
Track & trace number	<a href="#">4457864736</a>
Shipment date	22/01/2026
Location	Blue Warehouse
Sales person	Jim Olive
Sell-to contact	Mr. Andy Teal
Order date	22/01/2026
Document date	22/01/2026
Payment terms	1 Month/2% 8 days
Due date	22/02/2026
Payment discount	£10.09
Payment discount date	30/01/2026

### SELL-TO ADDRESS

<https://www.dhl.com/en/express/tracking.html?AWB=4457864736&brand=DHL>

# TRACK: EXPRESS

Enter your tracking number(s)

4457864736

[Track](#)

Tracking Code: 4457864736

This shipment is handled by: **DHL Express**

## Delivered

11. March 2024 15:12 Local time, Service Area: ANCONA - ITALY

Origin Service Area : **BERLIN - GERMANY**



Destination Service Area : **ANCONA - ITALY**

To protect your privacy, more delivery details are available after validation

[Proof of Delivery](#)

[More Shipment Details](#)

[All Shipment Updates](#)



Welcome **Matt Aitken**



My account



My balance

My addresses

My orders

**My invoices**

My return orders

My return receipts

My credit notes

My shipments

My lists

My cases

My account entries

 Logout

an view all your

026

non Group PLC

te

etails

026

non Group PLC

4

9

etails



My account menu



## INVOICE HISTORY

Order no.

Document no.

From invoice date

19 / 12 / 2023



To invoice date

Day / Month / Year



SEARCH

## RECENT INVOICES

Document no.	103001
Order no.	
Order date	19/01/2026
Bill-to name	The Cannon Group PLC
Total	£7,654.22
Outst. total	£7,654.22
Pay	<input type="checkbox"/>

[View details](#)

Document no.

103001



## RECENT INVOICES

Document no. 103001  
Order no.  
Order date 19/01/2026  
Bill-to name The Cannon Group PLC  
Total £7,654.22  
Outst. total £7,654.22  
Pay

[View details](#)

---

Document no. 103028  
Order no. 6005  
Order date 14/01/2026  
Bill-to name The Cannon Group PLC  
Total £3,859.04  
Outst. total £3,859.04  
Pay

[View details](#)

---

Document no. 103015  
Order no. 101001  
Order date 01/01/2026  
Bill-to name The Cannon Group PLC  
Total £7,779.51  
Outst. total £7,779.51



Outst. total £7,654.22

Pay

[View details](#)

---

Document no. 103028

Order no. 6005

Order date 14/01/2026

Bill-to name The Cannon Group PLC

Total £3,859.04

Outst. total £3,859.04

Pay

[View details](#)

---

Document no. 103015

Order no. 101001

Order date 01/01/2026

Bill-to name The Cannon Group PLC

Total £7,779.51

Outst. total £7,779.51

Pay

[View details](#)

Total £11,513.26

PAY





< Back to invoices

# PAYMENT INFORMATION

## Order date

19/03/2024

## Total amount

£11,513.26

Please select your payment method

Card Payment

## SELECT PAYMENT METHOD

 ... 1111 [Remove](#)

All fields are required unless marked otherwise.

Expiry date

03 / 30

Security code

3 digits 

 Cards    +

 PayPal



My account menu



[← Back to invoices](#)

# 103028 POSTED INVOICE DETAIL

Document no.	103028
Order no.	6005
Shipping method	Ex Warehouse
Shipment date	14/01/2026
Location	Blue Warehouse
Sales person	Jim Olive
Sell-to contact	Mr. Andy Teal
Order date	14/01/2026
Document date	14/01/2026
Payment terms	1 Month/2% 8 days
Due date	14/02/2026
Payment discount	£78.76
Payment discount date	22/01/2026

## SELL-TO ADDRESS

# 03 Portals

the gateway to the moon  
(metaphorically speaking)

# Power Pages

**“Quickly create  
secure, low-code  
business websites.”**

- For data in the Dataverse
- For BC Online
- With limitations to the “no code” advertising



# demo

**Power Pages**  
**(Citizen Developer)**  
**Proof of Delivery**



# Key Considerations

- **With BC Online only**
  - Uses Dataverse & new “virtual tables”
  - Uses BC biz logic as well as data
- **Citizen Developer Limits**
  - Limited “no code” functionality
  - Teams include Citizen Developers, Site Admins & Pro Developers
  - Don't forget: APIs (code) needed in BC
  - Limited control over user interface (UI)
  - Hence limitation to Customer eXperience (CX) focus

If you insert a wizard...

<and hundreds of lines of code>



# demo

**Power Pages**  
**(Web Wizard)**  
**Proof of Delivery**



# nHanced Web Apps

**Get the moon  
on a stick!**

- **Total control over CX**
- **Can be deployed with BC or NAV**
- **Cross-platform alternative to marketplace app development**



# demo

**nHanced Web Apps**  
**Works Order Portal**





# Login

Customer Portal

Username

Password

Remember Me

 SUBMIT



# Login

Customer Portal

Username

jennifer.riegle@thenavpeople.co.uk

Password

\*\*\*\*\*

Remember Me

 SUBMIT



## New Work Orders

+ 3 NEW WORK ORDERS

✓ 8 BOOKED WORK ORDERS

Work Date (Requested)	01/04/2024 (Monday)
Property Name	The Old Black Swan
Vendor Notes	<a href="#">Repair Microwave</a>
Address	<a href="#">Bedale DL8 1ED</a>
Status	⌚ Requested
Reference	PO-0000354
	<a href="#">VIEW</a>

Work Date (Requested)	01/04/2024 (Monday)
Property Name	The Old Black Swan
Vendor Notes	<a href="#">Gaggia Coffee Machine broken</a>
Address	<a href="#">Bedale DL8 1ED</a>
Status	⌚ Requested
Reference	PO-0000353



# PROPERTY WORK ORDER

TNP Drink-IT  
Demo  
Beacon House  
Harts Lane  
RG20 9JZ  
Newbury  
Cheshire

Ref: PO-0000353

Due: 1/4/2024

 **PRINT PROPERTY WORK  
ORDER**

## Gaggia Coffee Machine broken

### PROPERTY DETAILS

The Old Black Swan  
Market Place  
Town Centre  
Bedale, DL8 1ED  
Great Britain

### VENDOR DETAILS

London Property Services  
Mrs. Carol Philips  
10 North Lake Avenuex  
Line 2  
London, N12 5XY  
Great Britain

Catalogue Code

## Date Confirmed



Thank you for confirming your acceptance of work order **PO-0000353** at **The Old Black Swan, Market Place, Town Centre, Bedale, DL8 1ED, Great Britain**, to address the matter of **Gaggia Coffee Machine broken** on **1/4/2024**.

This job will now appear in the Booked Work Orders list.

CONTINUE

CLOSE

Selected work date same requested work date.

CONFIRM

DECLINE

## Contact Us

moreinfo@thenavpeople.com

+44 (0) 208 328 9818

© The NAV People 2023



## Booked Work Orders

+ 3 NEW WORK ORDERS

✓ 8 BOOKED WORK ORDERS

Work Date (Requested)	19/03/2024 (Tuesday) - Overdue
Property Name	Barrington Boar
Vendor Notes	<a href="#">Window blown in again</a>
Address	<a href="#">Nottingham NG21 2WE</a>
Status	Booked
Reference	PO-0000337
<a href="#">VIEW</a>	

Work Date (Requested)	25/03/2024 (Monday)
Property Name	Barrington Boar
Vendor Notes	<a href="#">Asbestos issue in roofComments</a>
Address	<a href="#">Nottingham NG21 2WE</a>
Status	Booked
Reference	PO-0000292



TNP Drink-IT  
Demo  
Beacon House  
Harts Lane  
RG20 9JZ  
Newbury  
Cheshire

# PROPERTY WORK ORDER

Ref: PO-0000337

Due: 19/3/2024

 **PRINT PROPERTY WORK  
ORDER**

Status:  Vendor Confirmed  
Work Date (Expected): 19/3/2024 (Tuesday)

## Window blown in again

 **START WORK**

### PROPERTY DETAILS

Barrington Boar  
Dewpond Lane  
NG21 2WE Nottingham  
Notts.

### VENDOR DETAILS

London Property Services  
Mrs. Carol Philips  
10 North Lake Avenuex  
Line 2



TNP Drink-IT  
Demo  
Beacon House  
Harts Lane  
RG20 9JZ  
Newbury  
Cheshire

# PROPERTY WORK ORDER

Ref: PO-0000337

Due: 19/3/2024

 **PRINT PROPERTY WORK  
ORDER**

Status:  Work Started  
Work Date (Expected): 19/3/2024 (Tuesday)

## Window blown in again

 **ADD COSTS**

 **ADD PHOTOGRAPH** **0**

 **ADD CERTIFICATION** **0**

### PROPERTY DETAILS

Barrington Boar  
Dewpond Lane  
NG21 2WE Nottingham  
Notts.

## Add Costs



Type	Job Cost
	Call-out fee
£	<input type="text" value="40"/>

Type	Labour
	<input type="text" value="3.25"/>
£	<input type="text" value="130"/>

Type	Materials
	<input type="text" value="replacement fixings"/>
£	<input type="text" value="10"/>

Total Cost: **£180**

SAVE

CLOSE

Stable Lane  
Liverpool, L18 6SA  
Great Britain

## Add photograph



No files attached.

Choose file to upload:

CHOOSE FILE

No file chosen

UPLOAD FILE

CLOSE

Great Britain

Catalogue Code 10000

No. 8130

Description Window blown in again

Quantity 1

### JOB COMMENTS

Enter any relevant details here.

Catalogue Code	10000
No.	8130
Description	Window blown in again
Quantity	1

**JOB COMMENTS** 

Carol was lovely as ever. Great biscuits!

 **FINISH WORK**

## Contact Us

[moreinfo@thenavpeople.com](mailto:moreinfo@thenavpeople.com)

+44 (0) 208 328 9818

© The NAV People 2023

## Finish Work



Start Time

20/03/2024 08:16



End Time

20/03/2024 11:37



Note: Setting the end time will overwrite the time and stop the timer from running.

Total Time

3.35 hours

 FINISH

 CLOSE

 FINISH WORK

## Contact Us

[moreinfo@thenavpeople.com](mailto:moreinfo@thenavpeople.com)

+44 (0) 208 328 9818

© The NAV People 2023



Purchase Order



✓ Saved

DITD

# PO-0000337 · London Property Services

Process Report Release Posting Prepare Order Request Approval Print/Send Navigate More options

## General

Show more

Vendor Name: London Property Services

Contact: Mrs. Carol Philips

Document Date: 19/03/2024

Invoice Receipt Date: 25/01/2024

Vendor Invoice No.: PO69531

Booking-in Reference:

Expected Receipt Date: 19/03/2024

Expected Receipt Start Time:

Expected Receipt End Time:

Vendor Shipment No.:

Status: Released

Property Lifecycle Status: Completed

VAT Registration No.: 895741963

Project Code:

Property No.: TNP-BARRINGTON BOAR

Property Work Order:

Requested By Contact:

### Vendor Notes

Window blown in again

Lines Manage More options

Has Item Charge	Type	No.	Catalogue Code	Description	Equipm... No.	Proj... Code	Property No.	Property Manager	Quantity	Unit of Measure Code	Direct Unit Cost Excl. VAT	Line Amount Excl. VAT
	G/L Account	8130	BUILDING W...	Call-out fee			TNP-BARRIN...	JAMES	1	EACH	40.00	40.00
	G/L Account	8130	BUILDING W...	Labour			TNP-BARRIN...	JAMES	3.25	HOUR	40.00	130.00
→	G/L Account	8130	BUILDING W...	Replacement Fixings			TNP-BARRIN...	JAMES	1	EACH	10.00	10.00

Details Attachments (0)

## nHanced Information

nHanced FactBox	
Attachments	0
Checklists	0
nHanced Fields	0
nHanced Views	0
Process History	0
Quick Reports	0

Import  
Import a file by dragging here or click to

## Vendor Statistics

Vendor No.	10000
Balance (LCY)	288,966.26
Balance (LCY) As Customer	0.00
Outstanding Orders (LCY)	62,281.90
Amt. Rcd. Not Invd. (LCY)	2,036,019.80
Outstanding Invoices (LCY)	3,009.06

# Portal Licensing

Things to bear in  
mind

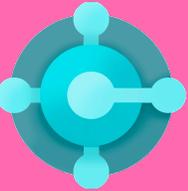
- Who are your users?
- What are your requirements?
- At what scale do you intend to operate?
- What is your current digital estate?



# 04 Wrap-up

takeaway time

# Something for Everyone

 SaaS only	Sana Commerce Cloud	Shopify (Plus)	Power Pages	nHanced Web Apps	nHanced eCom
B2B ecommerce	✔	✔			✘
B2C ecommerce	✔	✔			✘
Account Mgmt	✔	✘	✘	✔	
Case Mgmt	✔	✘	✘	✔	
Service Mgmt	✘	✘	✘	✔	
Supplier Jobs			✘	✔	
Custom Solutions			✘	✘	

# Something for Everyone

 &  <del>SaaS</del>	Sana Commerce Cloud	Shopify (Plus)	Power Pages	nHanced Web Apps	nHanced eCom
B2B ecommerce					
B2C ecommerce					
Account Mgmt			 		
Case Mgmt			 		
Service Mgmt			 		
Supplier Jobs			 		
Custom Solutions			 		



# Thank You.

**Matt & AI'**