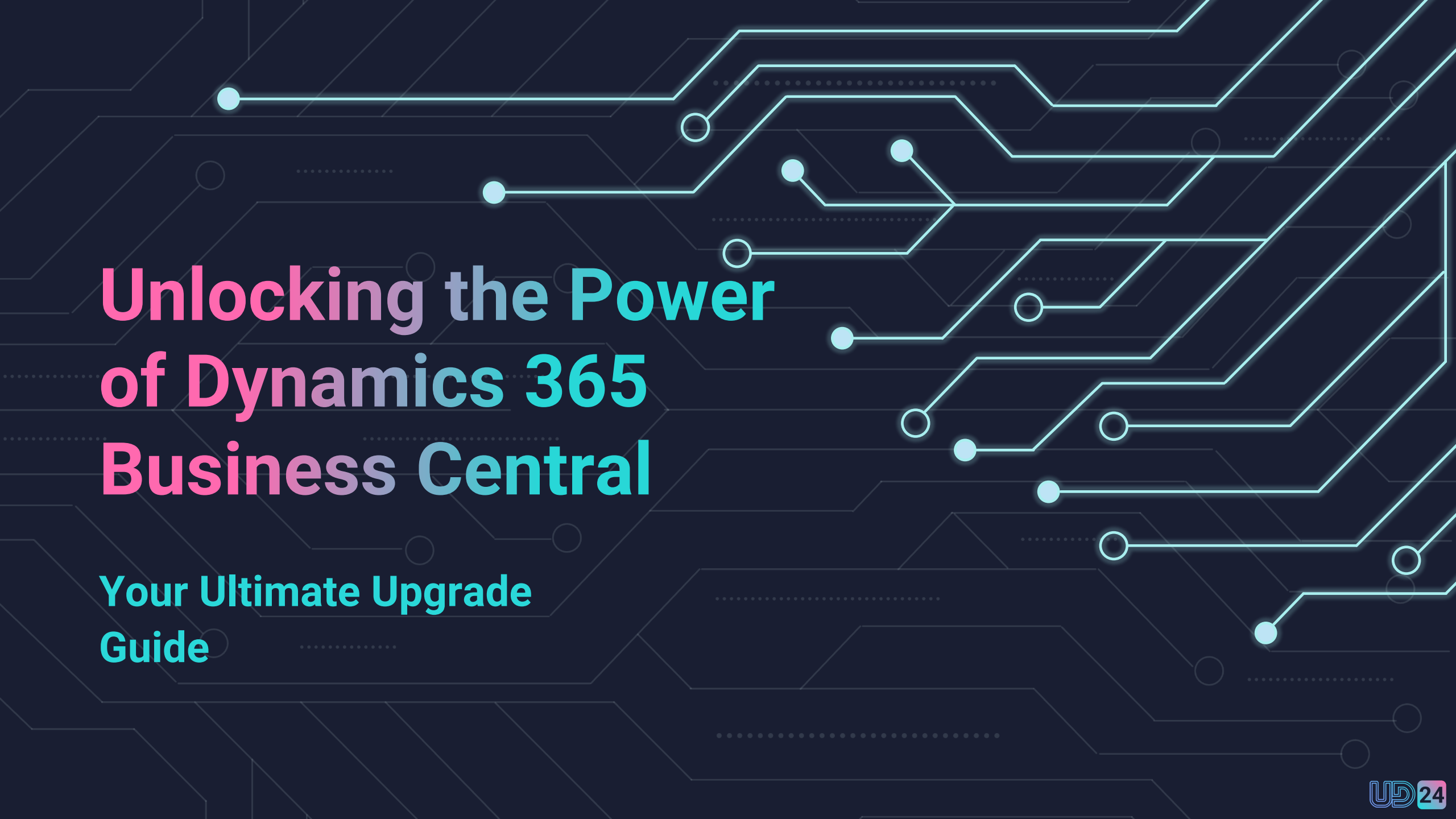


WD

24



Unlocking the Power of Dynamics 365 Business Central

Your Ultimate Upgrade
Guide

What we're going to cover

- Should you upgrade to Business Central?
- Our Upgrade Assessment
- Key considerations when upgrading
- Our Upgrade Payback Calculator
- Preparing for your upgrade to BC

Should I
upgrade?



**What if you
had upgraded
in 2021**





6

Major Updates


666



New Features

You'd still be on the
latest version!

You'd still be on the latest version!




Performance

Scalability

Teams Users

You'd still be on the latest version!




Integrations

M365 & Power Apps

New Functionality

Copilot

You'd still be on the latest version!

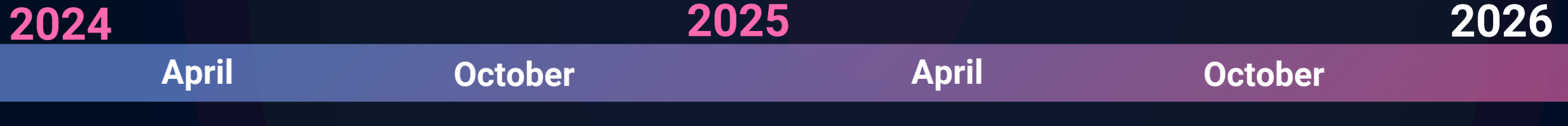


& Power Apps

New Functionality

Copilot

Key dates to note



Key dates to note

BC – Major Updates



Key dates to note

End of Support

NAV 2009 - 2013

BC 15 – BC 21



April

2024

October



BC 22

NAV 2015



2025

April



BC 23

BC 13, BC 14,

BC 24



October

2026

Key dates to note

Other key changes

End of Perpetual
Licenses

2024 April October 2025 April October 2026

A horizontal timeline arrow pointing to the right, with a color gradient from light blue on the left to dark blue on the right. It has major tick marks for the years 2024, 2025, and 2026, and sub-tick marks for the months of April and October.

Upgrade Path
Changes

Should I upgrade?

- Yes!
- BC Online is better than BC On-Prem
- Staying up to date is worth it



Upgrade Assessment

How can we guide you to the optimal
decision for your business?

Upgrade Assessment



Upgrade Assessment

Discovery
workshop

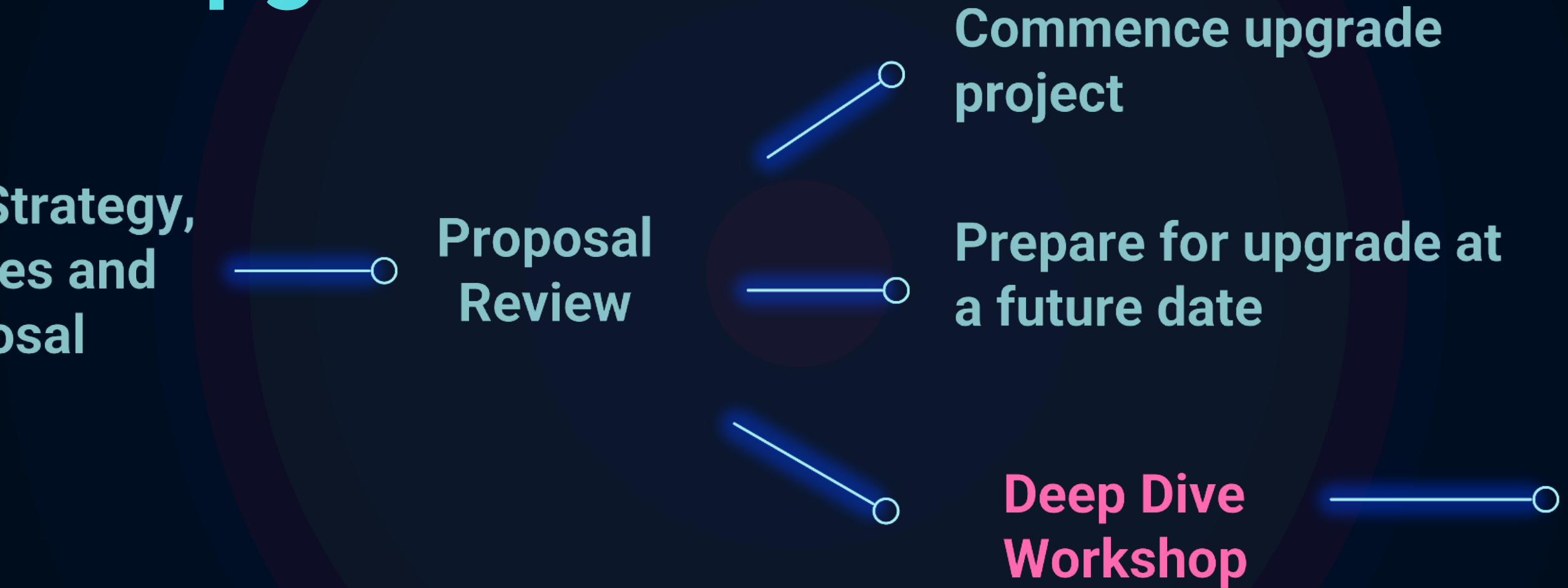


Upgrade Strategy,
Objectives and
Proposal



Proposal
Review

Upgrade Assessment



Upgrade Assessment

Commence upgrade project

Prepare for upgrade at a future date

Deep Dive Workshop

Review Key aspects, POC Demo, Updated Project proposal

Upgrade Assessment

Key aspects,
to, Updated
proposal



Proposal
Review



Commence upgrade
project



Prepare for upgrade
at a future date

Upgrade Strategy



Upgrade Strategy

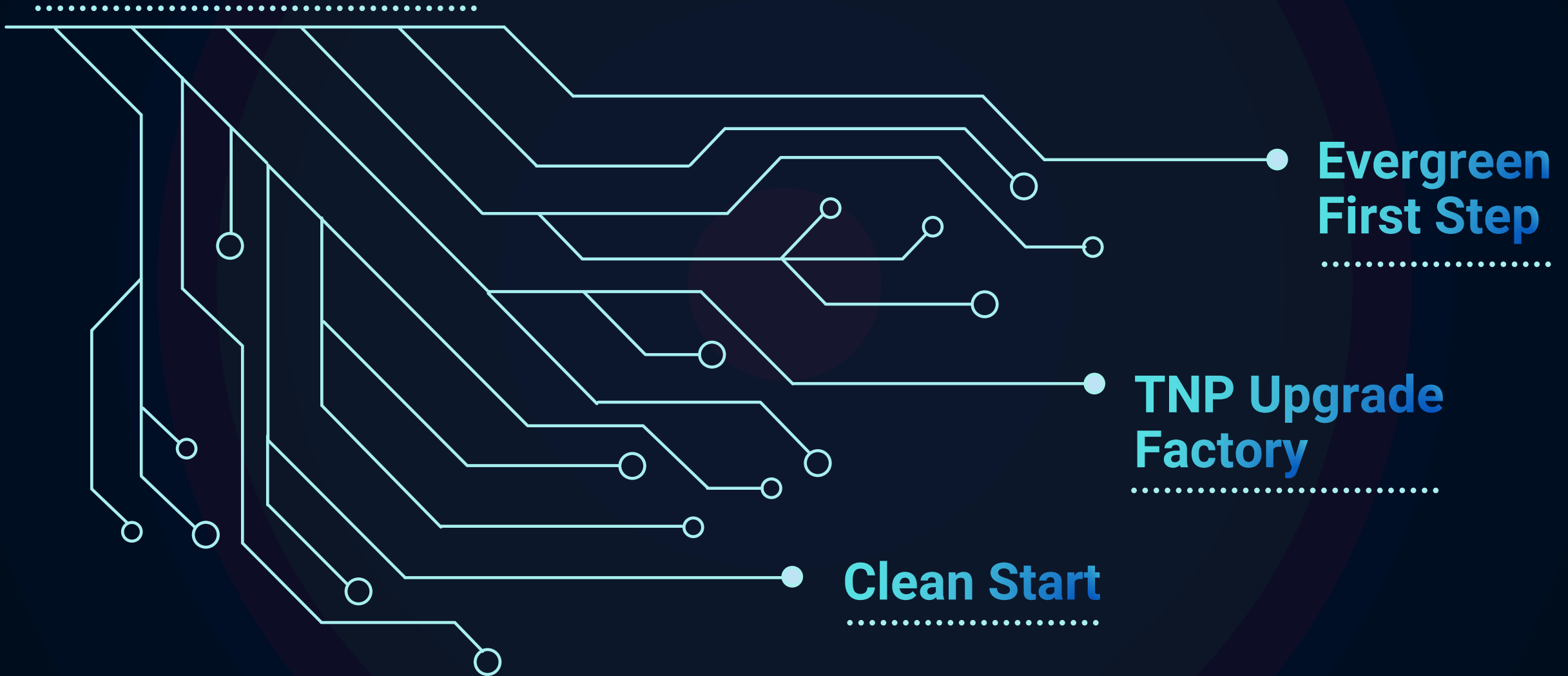


NAV 4.0, 5.0, 2009,
2009r2, 2013, 2013r2

NAV 2015, 2016, 2017,
2018, BC 13, BC 14

BC 15, BC 16, BC 17, BC
18, BC 19, BC 20, BC 21

Upgrade Strategy



BC 15, BC 16, BC 17, BC 18,
BC 19, BC 20, BC 21

Upgrade Strategy

● Evergreen
First Step

● TNP Upgrade
Factory

● Clean Start

NAV 2015, 2016, 2017, 2018,
BC 13, BC 14

Upgrade Strategy



NAV 4.0, 5.0, 2009, 2009r2,
2013, 2013r2

Upgrade Strategy



Upgrade Strategy

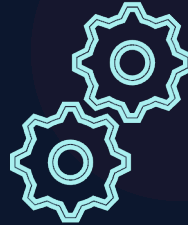
Evergreen First Step



Ensure code compliance

Upgrade Strategy

TNP Upgrade Factory



**Convert
custom code
to Extensions**



**Convert
Data to BC**

Upgrade Strategy

Clean Start

.....



**New Business
Central**



**Upload your
masterdata and
opening balances**

Upgrade Strategy

• **Evergreen
First Step**
.....

• **TNP Upgrade Factory**
.....

• **Clean Start**
.....

.....
Evergreen



Key considerations

Typical Deep Dive areas

Typical Deep Dive areas

Licensing

- Promotions
- Teams users
- Limited Users Vs Team Members
- Concurrent to Named Users
- Perpetual to subscription
- Opex vs Capex
- 3rd party Apps

Historic Data

- Perpetual license - NAV always accessible
- Migrate to BC Online
- Add reporting connector
- Direct SQL
- Combine with BC in Data warehouse

Reporting

- Power BI
- Jet Reports
- Data Warehouse
- New - Analyse
- New – reports to Excel
- nHanced Quick reports

Integrat

Typical Deep Dive areas

Integrations

- Web service based
- File based
- AIS

M365 & Power Apps

- Edit in Excel
- BC Report to excel
- Document layouts in Word
- Use BC directly from Outlook
- Teams users
- Power Automate flows in BC
- Power Pages/Portals

New Functionality

- Telemetry
- Shopify Connector
- Copilot
- Lots of new features!

3rd

Typical Deep Dive areas

M365 & Power Apps

New Functionality

3rd party Apps

- nHanced Apps
- Warehouse scanning
- Service Management
- Construction
- Expense Management
- Document Capture

Upgrade payback calculator



Total Economic Impact

**Cost savings and business
benefits enabled by migrating to
Microsoft's cloud-based
Dynamics 365 Business Central**

FORRESTER

**The Total Economic Impact™
Of Microsoft Dynamics 365
Business Central**

Cost Savings And Business Benefits
Enabled By Migrating To Microsoft's Cloud-Based
Dynamics 365 Business Central

Total Economic Impact

ROI

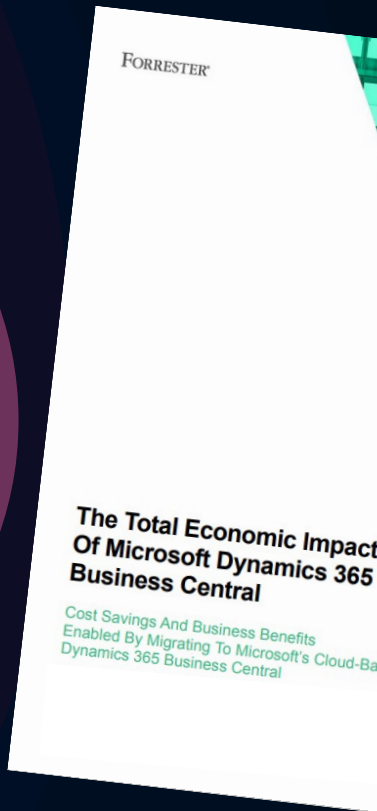
162%

NPV

\$288k

Payback

<1yr



TNP Upgrade Payback calculator

Summary						
Initial Cost	205,957	Payback period		16.1 Months		
Net Present Value over 3 years	212,631	Assumed Cost of funds/Discount rate		5%		
Financial Analysis	Initial Cost	Year 1	Year 2	Year 3	3 Year TCO	Net Present Value
Costs						
Internal Project resources	(72,000)	-	-	-	(72,000)	(72,000)
User Training	(1,957)	-	-	-	(1,957)	(1,957)
Project Consultancy & Evergreen	(132,000)	(5,000)	(5,000)	(5,000)	(147,000)	(145,616)
Microsoft Licensing Subscription & Support	-	(17,595)	(17,595)	(17,595)	(52,785)	(47,916)
	(205,957)	(22,595)	(22,595)	(22,595)	(273,742)	(267,489)
Benefits						
Costs savings on existing infrastructure and NAV modifications	-	40,000	40,000	40,000	120,000	108,930
Costs savings on Reporting	-	31,304	31,304	31,304	93,912	85,249
Improvement in business process efficiency	-	30,000	30,000	30,000	90,000	81,697
Capacity to grow business without hiring finance or operations staff	-	75,000	75,000	75,000	225,000	204,244
	-	176,304	176,304	176,304	528,912	480,120
Net (Costs) / Benefit	(205,957)	153,709	153,709	153,709	255,170	212,631

Qualitative Benefits

People

- Employee retention
- Attracting new talent
- Anywhere on any device
- Integration with M365 & Power
- Advanced analytics

Security & Compliance

- Backups
- Disaster Recovery
- Azure AD MFA
- Cyber security

Predictable costs

- Subscription licensing
- Eliminate additional infrastructure costs

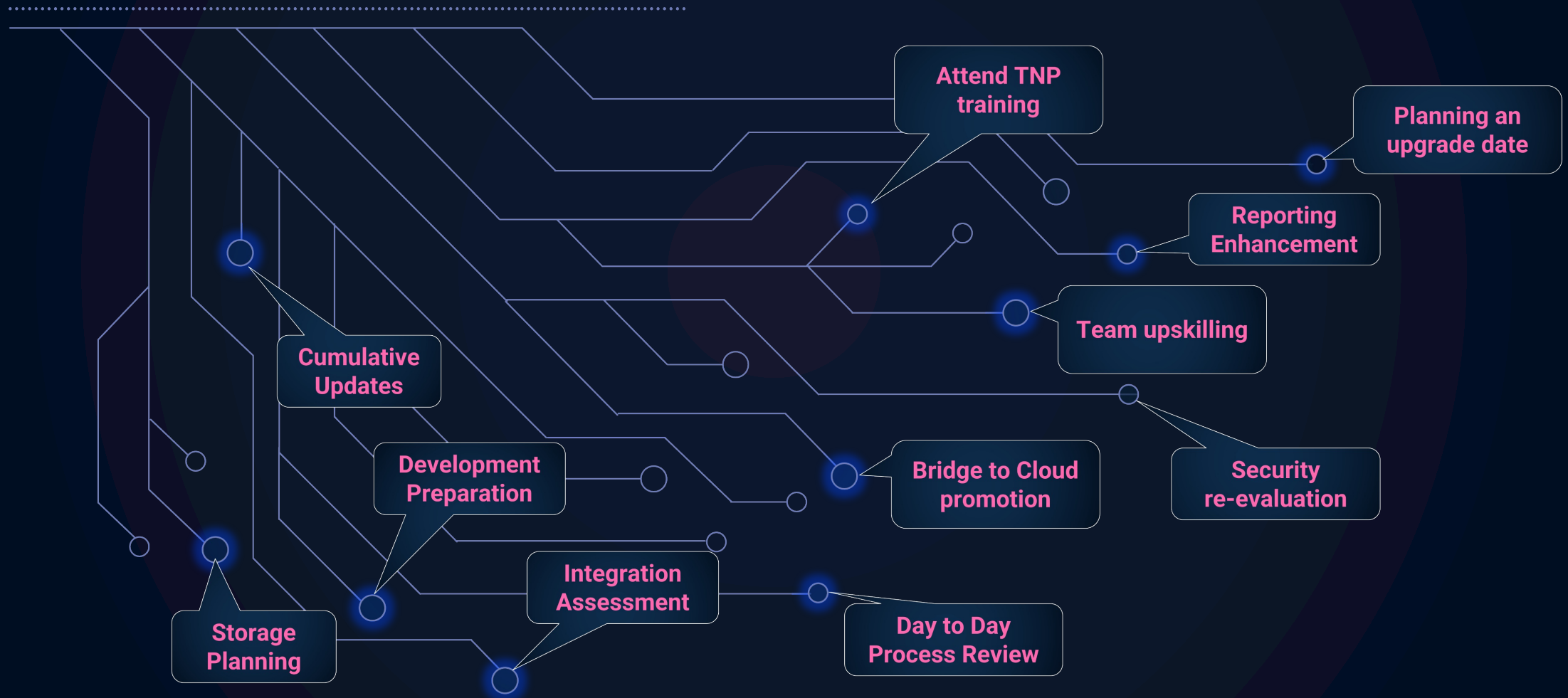
Continuous improvement

- Evergreen - always on latest version
- 2 Major annual updates
- Fully Scalable

Always on the latest version!

... supported by Evergreen

Preparing for an upgrade



**Cumulative
Updates**

The diagram features a dark blue background with a complex network of white lines and circles. Four nodes are highlighted with a bright blue glow. These nodes are connected by lines, forming a network. The labels for these nodes are: 'Cumulative Updates' (top center), 'Development Preparation' (middle right), 'Integration Assessment' (bottom right), and 'Storage Planning' (bottom left). The lines represent connections between these nodes and other unhighlighted nodes in the network.

**Development
Preparation**

**Integration
Assessment**

**Storage
Planning**

Team upskilling

**Bridge to Cloud
promotion**

**Security
re-evaluation**

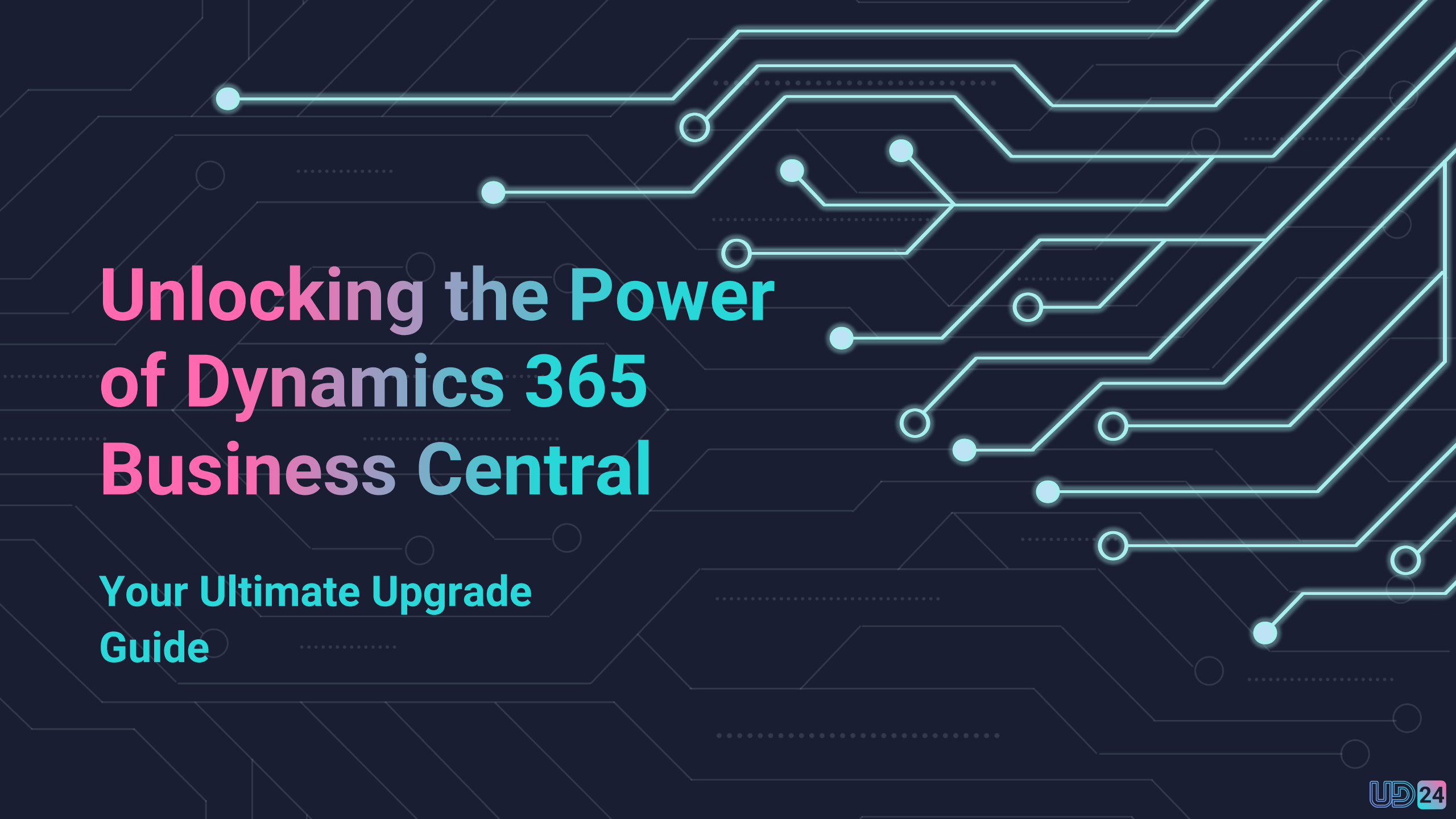
**Day to Day
Process Review**

Preparing for an upgrade

**Attend TNP
training**

**Planning an
upgrade date**

**Reporting
Enhancement**



Unlocking the Power of Dynamics 365 Business Central

Your Ultimate Upgrade
Guide

Unlocking the Power of Dynamics 365 Business Central

Your Ultimate Upgrade Guide

- **We recommend Business Central Online**
- **Upgrade Assessment**
- **TNP Upgrade Payback Calculator**
- **Prepare your NAV/BC system for an upgrade**

Free Upgrade Assessment





Thanks!

Cara, Kim & Brendan