UPGRADING YOUR DYNAMICS NAV OR BUSINESS CENTRAL SOLUTION: OPTIONS AND STORIES

Chereé and Swapnil
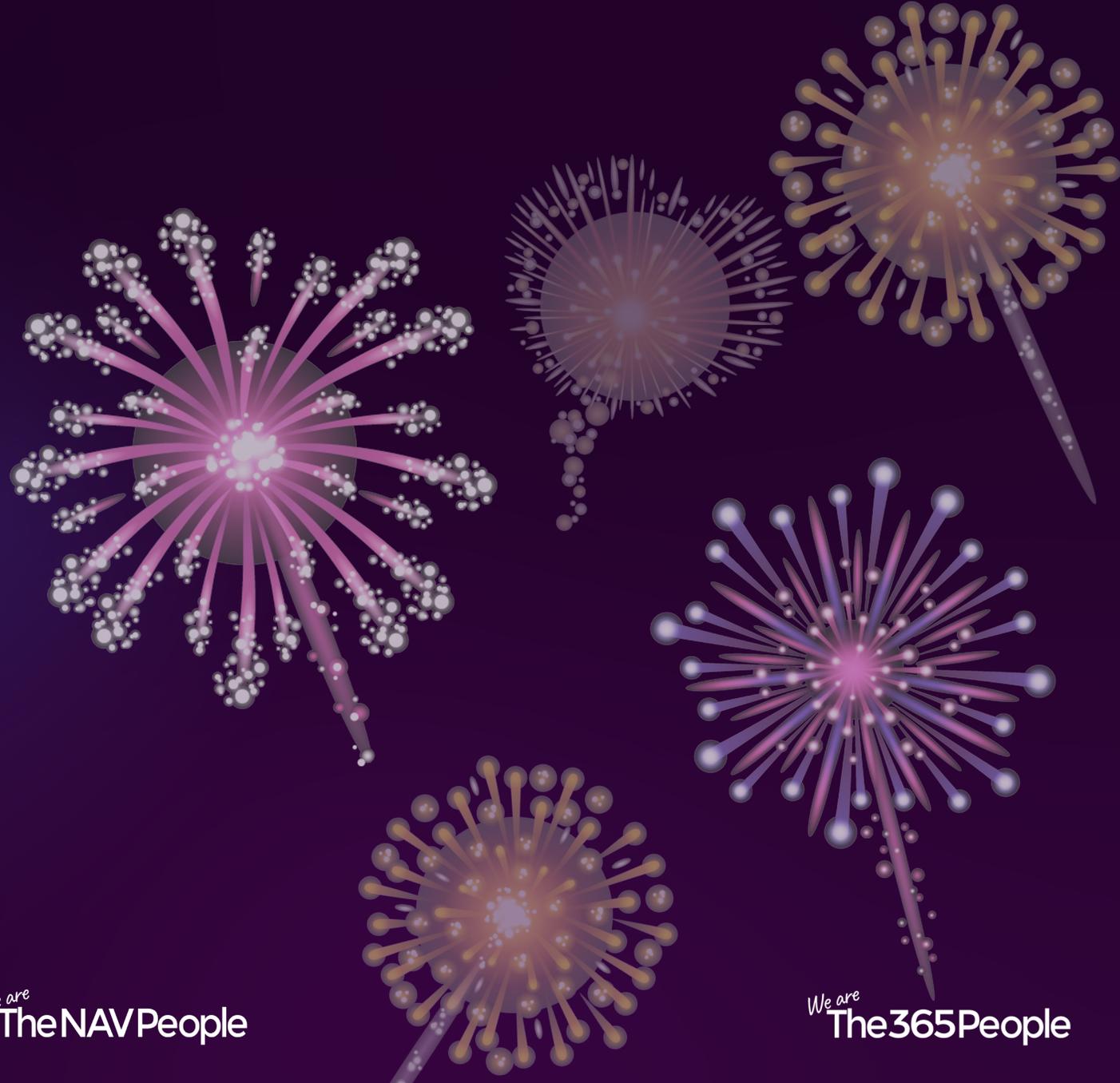
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WHAT WE DO WITHIN THE UPGRADE TEAM...

|	
Upgrade Consultation	Upgrade Health Check
Help plan Upgrade Roadmap	Code Review
Upgrade Estimate	Plan upgrade approach

UPGRADE – VALUE VS. EFFORT

Value Cost

Classic v.1   v.2   v.3   v.4   Classic 2009   2009 R2   2013   2015   2016   2017   2018

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ONCE UPGRADED – VALUE VS. EFFORT

Value   Cost

BC-15   BC-16   BC-17   BC-18   BC-19   BC-20   BC-21   BC-22   BC-23+

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GETTING TO BUSINESS CENTRAL...
YOUR OPTIONS

UPGRADE – 2 MAIN OPTIONS

Start from Modified

Start from Standard

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UPGRADE – 2 MAIN OPTIONS

Start from Modified

Go through all the NAV upgrade steps
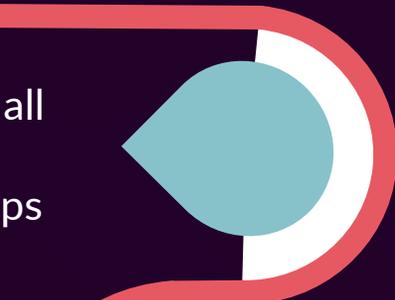
If Classic, convert all forms to Pages
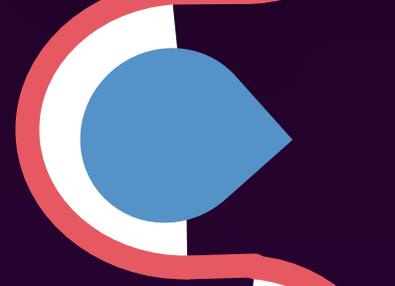
Convert data to new format... yes, all of it

Move all mods to AL Extensions... the good and the bad

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UPGRADE – 2 MAIN OPTIONS

Start from Modified
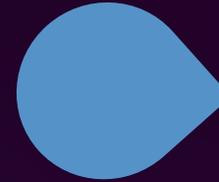
Benefits	Constraints
Not a business change project	Non-standard processes
Can be cheaper	Existing Data, good and bad
Retain all customized Mods Good and Bad as well..	

UPGRADE – Start from Modified Customer example

Start from Modified

Independence Matters

NAV2018

Happy with data

Happy with dev and add-ons

Benefit of Business Central

Move to SaaS

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UPGRADE – Start from Modified Customer example

Start from Modified

Lignacite

Business Central 14 (CAL)

Happy with processes – just needed training

Access to Web, Tablet and Phone Client

Better connectivity with PowerBI

Move to TNP Hosting

UPGRADE – 2 MAIN OPTIONS

Start from
Modified

**Start from
Standard**

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UPGRADE – 2 MAIN OPTIONS
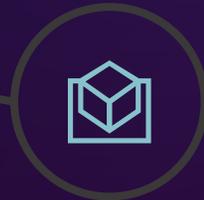
Start from Standard

Load BC with your Data

DITL Discovery to review standard processes & functionality

Assess gaps to fill

Re-estimate effort

Build & Playbacks

Training & UAT

Agree cut over plan

Go-live!

UPGRADE – 2 MAIN OPTIONS
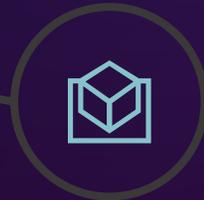
Start from Standard
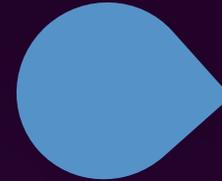
Benefits	Constraints
Clean data	Can be more expensive
Restructured data if required	Resource heavy
Standard processes	Longer project
Clean reporting	
Efficiency gain	

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Vendor Portal	Customer Portal
Business Intelligence	Mobile Expenses
Sana E-commerce	EDI
BC CRM	Electronic Invoicing
Handheld in WMS	Invoice Matching
Warehouse Mgmt.	Workflow
Cost Accounting	Power Platform
Cash Flow	
Fixed Assets	

Brilliant New Systems Cost ££

Upgrade Cost £

Old NAV	Business Central
Finance	Finance
Stock	Stock
Order Processing	Order Processing

KEEP COSTS UNDER CONTROL

- Keep a sensibly restricted "upgrade" scope

- Control users - "it didn't used to be like that"

- Be flexible on solutions including 3rd party add-ons vs modifications

- Decide a reporting strategy

- Keep "the old system" data in "the old system"

- Plan a Phase 2

- Use TNP Upgrade Toolkit for Data Migration

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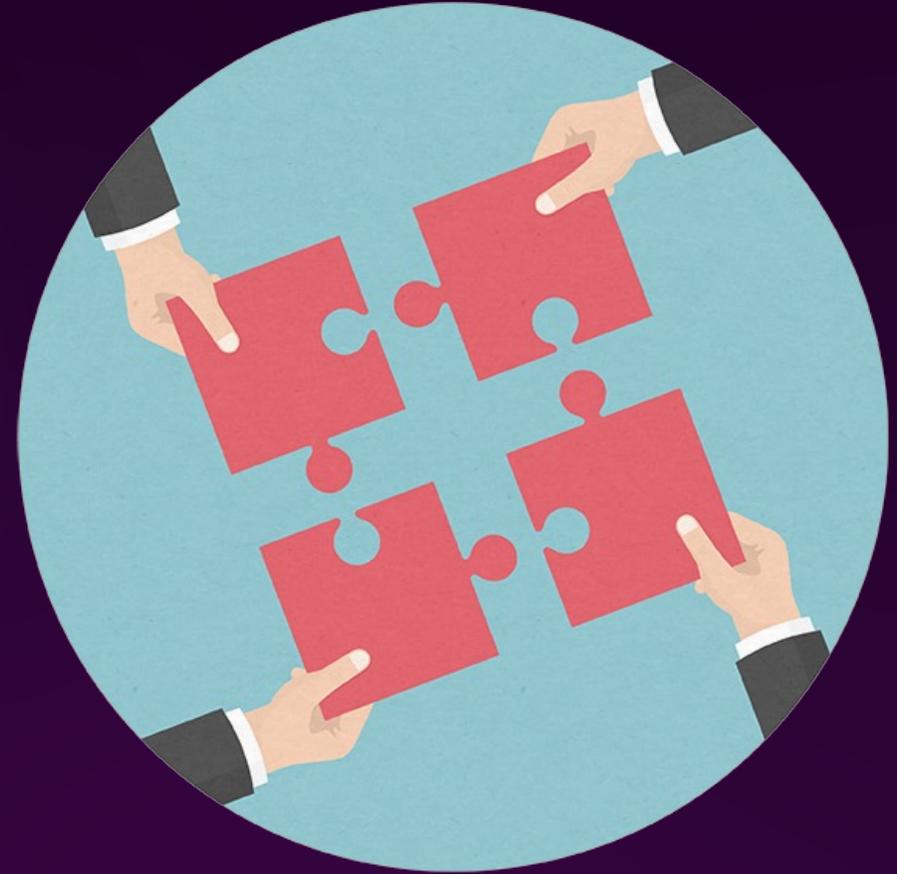
TNP UPGRADE TOOLKIT FEATURES

Analyse and Migrate Data to BC

- Easy migration of Master Data to BC

- Easy migration of Opening Balances to BC

- Supports re-mapping of data e.g., New CoA, Dimensions, etc.

Analyse Modifications

- Identify mods to std. objects

- Decide if mods are still required

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UPGRADE – Start from Standard Customer example

Start from Standard

Interfood

NAV2009

Team had moved on

Not using system correctly

Wanted to extend use of system

New data structures

UPGRADE - Start from Standard Customer Example

Start from Standard

Manchester Building Society

NAV2009R2

Needed to be on a supported version

Wanted to move to SaaS and get on a continuous upgrade path

The Business had changed significantly and wanted to adapt to std. Business Processes.

Used upgrade toolkit to transfer 1 year worth of data

ON-PREM / PRIVATE CLOUD

- 1 Upgrade per Year

- You can choose when to upgrade

- Report with what's new and breaking changes for BAU planning.

- Upgrade environment is not included in the cost

BC ONLINE

- It's an Upgrade Ready Service

- Prepare Database for two Upgrades per Year

- Upgrade as per MS Timeline – April and October

- Report with what's new and breaking changes for BAU planning.

THANKS FOR YOUR TIME

Deliver great software, excellent service – the rest looks after itself

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Q&A

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DON'T FORGET TO RATE THIS SESSION IN THE USER DAY APP